

# HOME CONTROL INTERNATIONAL LIMITED

(incorporated in the Cayman Islands with limited liability) Stock Code: 1747



# **ANNUAL REPORT 2019**



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# **Corporate Information**

## **BOARD OF DIRECTORS**

**Executive Director** Mr. Alain PERROT (*Chief Executive Officer*)

## **Non-executive Directors**

Mr. Yu GAO *(Chairman)* Mr. Kwok King Kingsley CHAN

#### **Independent Non-executive Directors**

Mr. Werner Peter VAN ECK Mr. Shou Kang CHEN Mr. Edmond Ming Siang JAUW

#### AUDIT COMMITTEE

Mr. Shou Kang CHEN *(Chairman)* Mr. Werner Peter VAN ECK Mr. Edmond Ming Siang JAUW

#### **REMUNERATION COMMITTEE**

Mr. Shou Kang CHEN *(Chairman)* Mr. Werner Peter VAN ECK Mr. Kwok King Kingsley CHAN

## NOMINATION COMMITTEE

Mr. Yu GAO *(Chairman)* Mr. Edmond Ming Siang JAUW Mr. Werner Peter VAN ECK

## COMPANY SECRETARY

Ms. Yee Man WONG ACS, ACIS

## AUTHORISED REPRESENTATIVES

Mr. Kwok King Kingsley CHAN Ms. Yee Man WONG

## **REGISTERED OFFICE**

Sertus Chambers, Governors Square Suite # 5-204, 23 Lime Tree Bay Avenue P.O. Box 2547 Grand Cayman, KY1-1104 Cayman Islands

## HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN SINGAPORE

151 Lorong Chuan #04-03A New Tech Park Singapore 556741

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG REGISTERED UNDER PART 16 OF THE COMPANIES ORDINANCE

Room 1901, 19/F, Lee Garden One, 33 Hysan Avenue, Causeway Bay, Hong Kong

## CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Sertus Incorporations (Cayman) Limited Sertus Chambers, Governors Square Suite # 5-204, 23 Lime Tree Bay Avenue P.O. Box 2547 Grand Cayman, KY1-1104 Cayman Islands



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## HONG KONG SHARE REGISTRAR

Tricor Investor Services Limited Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

## **PRINCIPAL BANK**

Citibank N.A. Singapore Branch 8 Marina View #17-01 Asia Square Tower 1 Singapore 018960

## LEGAL ADVISERS TO THE COMPANY

#### As to Hong Kong law

Lu & Partners LLP in association with HAIWEN Unit 1902, 19/F New World Tower 16-18 Queen's Road Central Hong Kong SLIM FRONT

#### **AUDITOR**

Ernst & Young 22/F, CITIC Tower 1 Tim Mei Avenue Central Hong Kong

## **COMPLIANCE ADVISER**

#### **Elstone Capital Limited**

Suite 1612, 16/F West Tower, Shun Tak Centre 168-200 Connaught Road Central Hong Kong

# STOCK CODE

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COMPANY'S WEBSITE www.omniremotes.com

# Chairman's Statement

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#### **Dear Shareholders**,

2019 marked a major milestone in the history of Home Control International Limited (the "Company"), as we successfully listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Our offering saw strong support from both institutional and retail investors, and I would like to thank all the Company's shareholders for their confidence in us.

On behalf of the Board (the "Board") of directors of the Company (the "Directors"), I am pleased to present to you our first Annual Report. Our 2019 financial year results extend a track record of solid and sustainable financials, achieved against the current backdrop of ongoing disruptions in the pay television (TV) industry.

#### A RECORD OF GROWTH

Our full year revenue for 2019 came to approximately US\$180 million, an increase of approximately 3.5% from approximately US\$173.9 million in 2018. Gross profit stood at about US\$35 million. The Board is recommending a final dividend of US0.27 cents per ordinary share of the Company.

Streaming services like Netflix and Disney+ have drawn subscribers away from traditional cable and satellite TV services, especially in the United States, and revenue in the North America region decreased approximately 16.3% year-on-year to approximately US\$72.6 million. However, our increased focus in the over-the-top (OTT) and consumer electronics segment helped to mitigate the impact of this transition.

We were buoyed in particular by strong demand in Asia, as government regulations in India helped drive the uptake of pay TV services. Revenue for Asia grew approximately 76.3% to reach approximately US\$55.9 million in 2019.



Our sales for Europe was down approximately 16.2% to approximately US\$35.1 million in 2019, because of customer launch delays as well as a major operator opting for its own associate supplier. Revenue from Latin America grew approximately 20.7% to approximately US\$16.4 million in 2019, thanks to the customer wins in the region.

## THE YEAR AHEAD

2020 promises to be an eventful year. The coronavirus disease 2019 (COVID-19) has exerted an impact to the global economy. Meanwhile, new streaming services like Disney+ are expected to launch in more markets worldwide. On the latter, we expect some of the effort we have put in over the past year to begin paying off in 2020. Our new Vino series, designed from the ground up as the quintessential remote for the streaming market, will see increased volumes in the coming months. We were awarded several new contracts in 2019, including deals from two major operators in Europe. Shipments for these two customers are expected to begin in the second half of 2020.

## **RESPONDING TO COVID-19**

The health and welfare of our employees remain of utmost concern to us. The Company has fully adhered to government safety measures and recommendations in China, and our operations in Suzhou, the People's Republic of China ("PRC"), were approved for recommencement following the Lunar New Year holiday in 2020.

At present, we expect the COVID-19 outbreak to have limited impact on our business. However, it is difficult to estimate the full impact of COVID-19 in the coming months given the dynamic nature of these circumstances. Discussions are underway with customers to mitigate any production delays via measures such as expedited shipping and close supply chain coordination. The Company has also taken prudent measures to freeze salary increases for all employees, defer non-critical hiring and capital expenditure, and limit business travel to essential trips only. We will be keeping continuous attention on the situation, assessing and responding actively to its impacts.

## **APPRECIATION**

As we enter the 30th year of our organization's history, I wish to congratulate and thank management and staff, led by Mr. Alain PERROT, the Chief Executive Officer and the executive director of the Company. Their ability, diligence and commitment has been key to the progress of the Company and its subsidiaries (collectively referred to as the "Group") in 2019. I have every confidence that the team will build upon our strong foundations to find success in the years to come.

#### Yu GAO

*Chairman* 20 March 2020

## **Management Discussion and Analysis**

## 1. OVERVIEW

We are a globally leading home control solution provider headquartered in Singapore, with worldwide presence in North America, Europe, Asia and Latin America. Originally established as the home control division of Koninklijke Philips N.V. ("Philips") prior to the acquisition of the entire stake of Home Control Singapore Pte. Ltd. by the Company from Philips in April 2015, we have been operating in this industry for almost 30 years. Under the brand "Omni Remotes", we develop and offer high quality and bespoke remote controls for a vast array of pay TV operators and consumer electronics brands. Our products are shipped to over 40 countries, with a blue-chip customer base that includes AT&T Services Inc. in North America, Sky CP Limited, British Telecommunications PLC, Vodafone Group Services Limited, and Liberty Global Services B.V. in Europe, as well as Bharti Airtel Limited, Beijing Xiaomi Electronic Products Co., Ltd. and Hisense Electric Co., Ltd. in Asia. We maintain a strong focus on innovation, with over 200 invention patents and owning one of the most comprehensive Infrared (IR) and code databases in the world.



#### 2. BUSINESS REVIEW

2019 was a year of transition for the pay TV market. Global consumers, especially in the United States, continued to migrate to streaming services like Netflix or Disney+, while traditional cable and satellite TV operators responded with offerings in this OTT segment. The Group continued its record of growth, as revenue increased by approximately 3.5% from approximately US\$173.9 million in 2018 to approximately US\$180.0 million in 2019. Cost reduction activities towards the end of the year further yielded overall savings and resulted in higher gross profit from approximately US\$34 million in 2018 to approximately US\$35 million in 2019. Adjusted net income increased slightly from approximately US\$5.6 million in 2018 to approximately US\$6.0 million in 2019. Cash and cash equivalents at end of the year increased from approximately US\$19.9 million in 2018 to approximately US\$28.8 million in 2019.

• North America: Revenue in the North America region declined approximately 16.3% year-on-year to reach approximately US\$72.6 million. Cord cutting has affected the North American market more than most, leading to higher demand for our OTT products but reduced volumes from traditional pay TV customers. In addition, one of our strategic key account has postponed the launch of its new platform to early 2020. Following the expansion of our sales team to Canada, we penetrated the Canadian market for the first time in the last 5 years, shipment started towards the end of 2019. With ongoing import tariffs in the United States, the Company successfully moved production for key affected customers to our Cambodia factory.



- Asia: Revenue in Asia grew approximately 76.3% to approximately US\$55.9 million in 2019. There was strong demand in the Indian pay TV market during the year. This was contributed by the accelerated deployment of a new pay TV service with a blue chip customer, and, thanks to our agile operations we fulfilled the overall demand upswing by several other pay TV operators as prior government regulations lowered the barrier of entry for end users. There was also an improvement in volumes from Chinese consumer electronics customers for their domestic and international sales.
- **Europe:** Revenue for Europe was down approximately 16.2% to approximately US\$35.1 million in 2019. This was due to a key account started having its associate to supply its entire remote control needs, as well as 2 major customers delaying their launch of new projects. In 2019, we began shipping a control device for a medical instrument customer, a further proof point of our quality, reliability and sustainability paramount to this sector.
- Latin America: Revenue from Latin America grew approximately 20.7% to approximately US\$16.4 million in 2019 due to customer wins and initial deployment of high end Bluetooth voice product in the region, following a salesforce expansion in recent years. In particular, the Company saw increased demand from pay TV operators in Argentina and Mexico.

Simple Setup, our intelligent multi-device control solution, was deployed to several customers in 2019. The nextgeneration Simple Setup Hybrid offers the responsiveness of an on-device database in tandem with the vast coverage of a global cloud database. This unique solution is expected to launch with a major operator in 2020. The Company is showcasing advanced user input, recognition and far field voice solutions, and expect greater customer traction in 2020.

Our strategy to offer a new off-the-shelf Android TV remote control, the VINO portfolio, built from the ground up for the streaming segment, is beginning to pay dividends. Limited shipments started in 2019, with more partners and customers expected to launch in 2020.

## 3. PROSPECT AND OUTLOOK

At present, the Group expects the COVID-19 outbreak to have limited impact on its business. However, it is difficult to estimate the full impact in the coming months given the dynamic nature of these circumstances. The Group will keep continuous attention on the situation of the COVID-19, assess and react actively to its impacts.

The Company has fully adhered to government measures and recommendations in China, and our operations in Suzhou, the PRC were approved for recommencement following the Lunar New Year holiday in 2020. Discussions are underway with customers to mitigate any production delays via measures such as expedited shipping and close supply chain coordination.

Management Discussion and Analysis

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- North America: The slower supply resumption of key components to our Cambodia production was mitigated by the inventory in our U.S. distribution hub and goods in transit, coupled with the expedition of the subsequent productions. We will fulfil all first half 2020 orders. Cord cutting is expected to continue impacting the traditional pay TV subscriber base, and hence the demand of remote control products in that industry. The Company has been successful in supplying advanced products to work with our key customers' newly roll out streaming devices, notably by one of the largest operators in the second quarter of 2020. We will continue to focus on this strong growth segment.
- Asia: The slower resumption of supply chain and production has some but limited impact to this region. Aside from its effect on the global supply chain, COVID-19 is likely to lead to a slump in retail sentiment among Chinese consumers. The consumption volume of our China-based customers accounted for less than 8% of the Company's volumes in the first half of 2019, and we expect India continuing its demand momentum to more than covering the loss from decrease in domestic Chinese demand. We expect to see continuing growth in 2020.
- **Europe:** The supply chain has not impacted the fulfilment of orders for this region. The Company is expected to develop other products for certain key accounts and the medical instrument company to grow the business further.
- Latin America: The supply chain has not impacted the fulfilment of orders for this region. The economy situation in Argentina may pull back the growth in this region, however the impact is somewhat mitigated with the new business in Mexico.

With the listing of shares of the Company on the Main Board of the Stock Exchange in November 2019, our Company will continue to invest in research & development ("R&D"), expand our sales force, and make improvements to our supply chain. The Group is also actively exploring opportunities for strategic investments in the OTT and/or smart home security segments.

With COVID-19 that is still affecting the world community, the overall impact is lagging and uncertain. The Company has taken prudent measures to freeze salary increase for all employees, defer non-critical hiring and capital expenditure, limit business travel to essential trips only, in order to maintain certain buffers of cash flow.

## **FINANCIAL REVIEW**

#### Revenue

Revenue of the Group for the year ended 31 December in 2019 increased by approximately 3.5% (approximately US\$6.1 million) compared to the year ended 31 December 2018 mainly contributed by Asia region. The increase in sales for Asia region more than compensated for the loss of sales in North America region.



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The following table sets forth the breakdown of revenue of the Group by the geographical location of customers for the years ended 31 December 2019 and 31 December 2018, respectively.

	2019		2018		Year-on-year Change	
		<b>% of</b> % of		% Of		
	US\$'000	Revenue	US\$'000	Revenue	US\$'000	%
North America	72,540	40.3	86,618	49.8	(14,078)	(16.3%)
Asia	55,895	31.1	31,703	18.2	24,192	76.3%
Europe	35,123	19.5	41,927	24.1	(6,804)	(16.2%)
Latin America	16,415	9.1	13,604	7.9	2,811	20.7%
Total	179,973	100.0	173,852	100.0	6,121	3.5%

#### **Cost of sales**

The cost of sales of the Group mainly consists of components including finished goods from ODM (original design manufacturing), outsourcing and overheads. The cost of sales amounted to approximately US\$144.9 million and approximately US\$139.8 million for the year ended 31 December 2019 and the year ended 31 December 2018 respectively, representing approximately 80.5% and approximately 80.4% of the total revenue for the corresponding periods.

The following table sets forth the breakdown of the cost of sales for the year ended 31 December 2019 and the year ended 31 December 2018.

	2019 US\$'000	%	2018 <i>US\$'000</i>	%
Cost of Components	121,680	84.0	119,724	85.6
Outsourcing	18,711	12.9	15,853	11.3
Overheads	4,519	3.1	4,265	3.1
	144,910	100	139,842	100

#### **Gross profit**

As a result of the changes in the revenue and cost of sales above, gross profit increased by approximately US\$1.1 million from approximately US\$34.0 million for the year ended 31 December 2018 to approximately US\$35.1 million for the year ended 31 December 2018.



Management Discussion and Analysis

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#### Other income and gains

Other income and gains decreased from approximately US\$0.5 million for the year ended 31 December 2018 to approximately US\$0.3 million for the year ended 31 December 2019. The decrease was primarily because of a decrease in government grants.

#### Selling and distribution expenses

Selling and distribution expenses decreased from approximately US\$8.8 million for the year ended 31 December 2018 to approximately US\$8.4 million for the year ended 31 December 2019. The decrease in selling and distribution expenses was mainly due to approximately US\$0.4 million decrease in employee benefits expense.

#### Administrative expenses

Administrative expenses increased by approximately 28.4% from approximately US\$13.4 million for the year ended 31 December 2018 to approximately US\$17.2 million for the year ended 31 December 2019. The increase was mainly due to listing expenses amounting to approximately US\$3.2 million incurred for the year ended 31 December 2019.

#### **Other expenses**

Other expenses decreased from approximately US\$3.8 million for the year ended 31 December 2018 to approximately US\$1.8 million for the year ended 31 December 2019. The decrease was mainly due to approximately US\$0.5 million decrease in withholding tax expense, approximately US\$0.8 million decrease in restructuring expenses and approximately US\$0.6 million decrease in project related costs.

#### **Finance costs**

Comparing to the year ended 31 December 2018, finance cost incurred during the year ended 31 December 2019 decreased by approximately US\$0.7 million. The decrease was mainly due to the write-off of loan arrangement fee of approximately US\$1.0 million that was incurred in 31 December 2018, no such costs was incurred in 31 December 2019. This was partially offset by an increase in approximately US\$0.3 million for interest on bank borrowings.

#### **Profit before tax**

Profit before tax for the year ended 31 December 2019 was approximately US\$4.6 million which was almost on par with the profit before tax of approximately US\$4.5 million for the year ended 31 December 2018.

#### **Income tax expense**

The Group's income tax expense increased from approximately US\$0.8 million for the year ended 31 December 2018 to approximately US\$1.9 million for the year ended 31 December 2019. The income tax expense for the year ended 31 December 2019 was higher mainly because of higher chargeable income for year ended 31 December 2019.





#### **Profit for the year**

As a result of the above, the Group recorded a net profit after tax of approximately US\$2.7 million for the year ended 31 December 2019, representing a decrease of approximately 25.0% from the net profit after tax for the year ended 31 December 2018 which was approximately US\$3.6 million.

#### **Earnings per share**

The basic and diluted earnings per share for year ended 31 December 2019 is US0.65 cents and US0.64 cents.

## LIQUIDITY AND CAPITAL RESOURCES

As at 31 December 2019, the Group had cash and cash equivalents of approximately US\$28.8 million. The Board is of the opinion that the financial position of the Group is strong and healthy, and the Group has sufficient resources to support its operations and meet its foreseeable capital expenditures.

#### **Cash flow**

The following table sets forth a summary of our cash flows of the Group as at 31 December 2019 and 31 December 2018 respectively:

	2019 US\$'000	2018 US\$'000
Net cash from operating activities	13,509	13,618
Net cash used in investing activities	(9,648)	(3,816)
Net cash from financing activities	4,923	828
Net increase in cash and cash equivalents	8,784	10,630
Cash and cash equivalents at beginning of the year	19,854	9,342
Effects of exchange rate changes on cash and cash equivalents	128	(118)
Cash and cash equivalents at end of the year	28,766	19,854
Analysis of balances of cash and cash equivalents		
Cash and cash equivalents as stated in the statement of financial position	28,480	19,854
Pledged deposits for bank loans	286	-
Cash and cash equivalents as stated in the statement of cash flows	28,766	19,854

Management Discussion and Analysis

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#### Net cash flow generated from operating activities

The Group generates cash from operating activities primarily from sales of goods. Cash flows from operating activities reflects profit before taxation for the year adjusted for (i) non-cash item such as depreciation of property, plant and equipment, and amortization of intangible assets, plant and equipment and other items, which lead to the operating profit before changes in working capital; (ii) effects of cash flows arising from changes in working capital, including changes in inventories, trade and other receivables and trade and other payables and other items, which lead to cash generated from operations; and income tax paid, long service awards paid and other item, which result in net cash generated from operating activities.

For the year ended 31 December 2019, the Group's net cash generated from operating activities was approximately US\$13.5 million, primarily reflected (i) cash generated before working capital changes of approximately US\$15.2 million; (ii) decrease in inventories of approximately US\$2.1 million partially offset by increase in trade payables of approximately US\$0.5 million, increase in trade receivables of approximately US\$2.7 million and payment for tax of approximately US\$1.3 million.

#### Net cash flow generated from/(used in) investing activities

Cash flow generated from/(used in) investing activities mainly relates to purchase and disposal of property, plant and equipment and other investments. For the year ended 31 December 2019, the Group's net cash used in investing activities was approximately US\$9.6 million, which was primarily attributable to purchases of property, plant and equipment of approximately US\$4.8 million and other investments of approximately US\$4.9 million.

#### Net cash flow generated from/(used in) financing activities

Cash flows generated from/(used in) financing activities mainly includes proceeds from interest-bearing bank and other borrowings and repayment of interest-bearing bank and other borrowings. For the year ended 31 December 2019, the Group's net cash flow generated from financing activities was approximately US\$4.9 million, mainly attributable to proceeds from issue of shares of approximately US\$10.8 million, partially offset by US\$3.0 million repayment of interest bearing bank and other borrowing, US\$2.5 million interest paid and repayment of lease obligations of US\$0.5 million.

#### **NET CURRENT ASSETS**

The Group's net current asset increased by approximately US\$8.7 million from approximately US\$12.2 million as at 31 December 2018 to approximately US\$20.9 million as at 31 December 2019. The increase was primarily due to (i) an increase in cash and cash equivalents of approximately US\$8.8 million; (ii) an increase in trade receivables of approximately US\$2.6 million, partially offset by (i) a decrease in inventories of approximately US\$2.1 million and (ii) an increase in trade payables of approximately US\$0.5 million.

#### CAPITAL EXPENDITURE

The Group's capital expenditure consisted of purchase costs relating to property, plant and equipment. For the year ended 31 December 2019, the Group's capital expenditure amounted to approximately US\$4.8 million for the acquisition of property, plant and equipment. The Group funded such capital expenditure primarily with cash generated from operating activities.



#### **Capital and investment commitments**

As at 31 December 2019, the Group did not have any capital and investment expenditure contracted for as at the end of the reporting period but not recognised in the financial statements.

#### BANK LOAN AND OTHER BORROWINGS AND CONTINGENT LIABILITIES

The Group's bank loan and other borrowings primarily consisted of short and long-term trade financing from bank. As at 31 December 2019 and 2018, the Group had approximately US\$39.4 million and approximately US\$41.8 million respectively from bank loan and other borrowings.

As at 31 December 2019, the following were pledged to secure the Group's bank loan:

- (a) Share charge over Home Control Singapore Pte. Ltd.
- (b) Share pledge over Home Control Europe NV.
- (c) Share pledge over Premium Home Control Solutions LLC.
- (d) A minimum bank balance in the amount equivalent to the interest payable for the next six months and the Group's deposits amounting to US\$286,000.

#### **Contingent liabilities**

As at 31 December 2019, the Group did not have any contingent liabilities and guarantees.

#### **Gearing ratio**

Gearing ratio equals total debt divided by the adjusted total assets at the end of the year. Total debt includes all interestbearing bank loan and other borrowings. Adjusted total assets excludes goodwill. The gearing ratios as at 31 December 2018 and 31 December 2019 are approximately 49.5% and approximately 39.7% respectively. Management Discussion and Analysis

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## FOREIGN EXCHANGE RISK MANAGEMENT

The functional currency of the Group is United States dollar ("US\$"). The sales of the Group are mainly denominated in U.S. dollars while purchases are mainly denominated in U.S. dollars or RMB (only in the case of sales and purchases in the PRC). In addition, the Group has its headquarters in Singapore and operating subsidiaries in the U.S., Belgium, the PRC and Brazil, of which overheads are settled in local currencies and therefore the Group is exposed to foreign exchange risks. Fluctuations in foreign exchange rates may be caused by various factors such as change in government policies, change in domestic and international economic and political conditions, and is always unpredictable. The Group had not entered into any agreements to hedge its exchange rate exposure, as the Group's results of operations has generally been partially mitigated by the natural offset of foreign currency receivables with foreign currency payables. Going forward, the Group expects that exchange rates of S\$, RMB and US\$ will continue to fluctuate. Changes in the foreign exchange rates between the Group's functional currencies and reporting currency may have an adverse impact on the Group's finance costs, sales and product margins, and may reduce the value of, and dividends payable on, the Shares. The Group's business and financial position may be materially and adversely affected. The management of the Group will continue to monitor the Group's foreign currency exchange exposure and will take prudent measures to minimise that currency exchange risk.

## FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

The Group did not have other plans for material investments or capital assets as at 31 December 2019.

# MATERIAL INVESTMENTS, ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND ASSOCIATED COMPANIES

There were no significant investments held, no material acquisitions or disposals of subsidiaries, associates and joint ventures during the year ended 31 December 2019.

## OFF-BALANCE SHEET COMMITMENTS AND ARRANGEMENTS

As of the date of this annual report, the Group had not entered into any off-balance sheet transactions.

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## DIRECTORS

#### **Executive director**

**Mr. Alain PERROT**, aged 63, is the Chief Executive Officer and the executive Director of the Company. Mr. Perrot is responsible for overseeing overall business development and day-to-day operations of the Group. Mr. Perrot joined the Group in May 2015 and has been a director of Home Control Singapore Pte. Ltd., Home Control Europe NV and the Company since September 2015, May 2015 and November 2015, respectively. Prior to joining the Company, from April 2012 to December 2013, Mr. Perrot was the chief commercial officer and a director of TP Vision Holding BV, a company then owned by Philips and TPV Technology Limited ("TPV"), a monitor and TV manufacturer listed on both the Stock Exchange (stock code: 903) and Singapore Exchange Limited (stock code: T18), and principally engaged in TV business under the Philips brand. Mr. Perrot worked as the general manager of the branded TV business unit and vice president of TPV, from November 2010 to April 2012. Mr. Perrot served various positions within Philips group from October 1979 to September 2009 and worked as the chief executive officer of Philips Lighting Asia Pacific Region from January 2008 to September 2009. Mr. Perrot obtained an engineering master degree in aeronautics and space from École Nationale Supe'rieure de l'Ae' ronautique et de l'Espace in August 1979.

#### **Non-Executive directors**

**Mr. Yu GAO** (高煜), aged 46, is the Chairman of the Board, a non-executive Director of the Company and the chairman of the Nomination Committee. Mr. Gao is responsible for advising on the overall strategic planning of the Group. Mr. Gao joined the Group in April 2015 and has been a director of Home Control Singapore Pte. Ltd. and the Company since April 2015 and November 2015, respectively.

Mr. Gao is a managing director in the Private Credit & Equity Division of Morgan Stanley Asia Limited. Mr. Gao joined Morgan Stanley Asia Limited in August 2005 and is responsible for the private equity investment business in China. Mr. Gao has been serving as a non-executive director of Sparkle Roll Group Ltd (stock code: 970), a company listed on the Main Board of the Stock Exchange, since September 2010. From September 2007 to May 2013, he was a non-executive director of China Dongxiang (Group) Co., Ltd. (stock code: 3818), a company listed on the Main Board of the Stock Exchange, and has been re-designated as an independent non-executive director and appointed as a member of the audit committee and nomination committee since May 2013. Mr. Gao is a non-executive director and a member of audit committee of China Feihe Limited (stock code: 6186), a company listed on the Main Board of the Stock Exchange on 13 November 2019. Mr. Gao was an independent non-executive director of Belle International Holdings Limited, a company delisted from the Main Board of the Stock Exchange in July 2017, from August 2014 to July 2017. He is a director of Shandong Buchang Pharmaceuticals Co. Ltd (stock code: 603858), a company listed on Shanghai Stock Exchange in November 2016, since March 2012. He currently serves as an independent director of AMTD International Inc. (stock code: HKIB), a company listed on the New York Stock Exchange on 2 August 2019. Mr. Gao obtained a master's degree in engineering-economic systems and operations research from Stanford University in September 1999. He obtained dual bachelor's degrees in engineering and economics from Tsinghua University in July 1997.

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**Mr. Kwok King Kingsley CHAN (陳國勁)**, aged 43, is a non-executive Director of the Company and a member of the Remuneration Committee. Mr. Chan is responsible for advising on the overall strategic planning of the Group. Mr. Chan joined the Group in April 2015 and has been a director of Home Control Singapore Pte. Ltd. and the Company since April 2015 and November 2015, respectively. Mr. Chan is a managing director in the Private Credit & Equity Division of Morgan Stanley Asia Limited. Mr. Chan joined Morgan Stanley Asia Limited in May 2007 and is responsible for the private equity investment business in China. He is an observer on the board of Yirendai Ltd. (stock code: YRD), a company listed on the New York Stock Exchange. He currently serves as the non-executive director of IVD Medical Holding Limited (stock code: 1931) a company listed on the Main Board of the Stock Exchange since July 2019 and China Feihe Limited (stock code: 6186), a company listed on the Main Board of the Stock Exchange on 13 November 2019. Prior to joining Morgan Stanley Asia Limited, Mr. Chan worked at the Asia Investment Banking Department of Citigroup Global Markets Asia Limited from September 1999 to June 2004 and Investment Banking Division of Credit Suisse (Hong Kong) Limited from July 2004 to April 2007. Mr. Chan obtained a master's degree from the University of Cambridge in October 1999. He obtained a bachelor's degree in economics from the University of London in July 1998.

#### Independent non-executive directors

**Mr. Werner Peter VAN ECK**, aged 52, is an independent non-executive Director of the Company and a member of the Audit Committee, the Remuneration Committee and the Nomination Committee. Mr. Van Eck is responsible for supervising and providing independent advice to the Board. Mr. Van Eck joined the Group in July 2015 and has been a director of Home Control Singapore Pte. Ltd. and the Company since November 2015 and July 2015, respectively. Mr. Van Eck took over Micro Elektronische Producten B.V., a company principally engaged in the engineering activities and related technical consultancy businesses, in July 2015 and has worked as the chief executive officer of Micro Elektronische Producten B.V. a company principally engaged in the development and marketing of Philips branded audio and video products, from October 2013 to October 2014. Prior to that, Mr. Van Eck worked in other companies within Philips group from December 1994 to September 2013. Mr. Van Eck obtained a master's degree in business and economics from the Erasmus University of Rotterdam in December 1991. Although Mr. Van Eck has previous directorships in the Company and Home Control Singapore Pte. Ltd., the Board considers Mr. Van Eck to be independent under the Listing Rules for the following reasons:

- (a) the Company has received from Mr. Van Eck the confirmation of his independence according to Rule 3.13 of the Listing Rules;
- (b) since his appointment as a Director in July 2015, Mr. Van Eck has performed independent non-executive role, including attending meetings of the Board and providing strategic advice and guidance, comments and opinions as to business matters of the Company, and has not participated in day-to-day management or operation of the Group;



- (c) Mr. Van Eck has no interests in the shares of the Company and is independent from, and are not related to, any Directors, senior management or substantial or controlling shareholders of the Company;
- (d) taking into account the independent nature of the roles and duties of Mr. Van Eck since his appointment and his industry experience, professional knowledge, management capabilities and knowledge of the Group's business, the Directors believes that the continuous appointment of Mr. Van Eck as an independent non-executive Director will help for the benefits of the Company and the Shareholders as a whole, in particular, the independent shareholders of the Company.

Mr. Shou Kang CHEN (陳壽康), aged 58, is an independent non-executive Director of the Company and the chairman of the Audit Committee and the Remuneration Committee. Mr. Chen is responsible for supervising and providing independent advice to the Board. Mr. Chen joined the Company in October 2019. Mr. Chen worked as the chief financial officer and senior vice president of King Yuan Electronics Co., Ltd., a company principally engaged in the business of design, manufacturing and selling, testing and assembly service of integrated circuits and listed on the Taiwan Stock Exchange (stock code: 2449), from May 2018 to August 2019. Mr. Chen worked as the chief financial officer and the vice president of the finance and accounting management centre of ChipMOS TECHNOLOGIES INC. ("ChipMOS Taiwan"), a company principally engaged in providing testing and assembly services for liquid crystal display and other display panel driver semiconductors and advanced memory and logic/mixed-signal products in Taiwan and listed on Taiwan Stock Exchange (stock code: 8150) and the NASDAQ Stock Market (stock code: IMOS), from October 2002 to October 2017. Prior to that, Mr. Chen served as the chief financial officer and a director of ChipMOS TECHNOLOGIES (Bermuda) LTD., the then holding company of ChipMOS Taiwan and listed on the NASDAQ Stock Market prior to its merger with and into ChipMOS Taiwan in October 2016, from October 2002 to October 2016 and June 2005 to October 2016, respectively. Mr. Chen obtained a Ph.D. degree in material science, a master's degree in material science from the graduate school of mining, metallurgy and material science and a bachelor's degree in mining and petroleum engineering from National Cheng Kung University in Taiwan in January 1994, June 1986 and June 1983, respectively.

**Mr. Edmond Ming Siang JAUW**, aged 41, is an independent non-executive Director of the Company and a member of the Audit Committee and the Nomination Committee. Mr. Jauw is responsible for supervising and providing independent advice to the Board. Mr. Jauw joined the Company in October 2019. Mr. Jauw worked in the Asia Investment Banking Department of Citigroup Global Markets Asia Limited from July 2001 to November 2005. Mr. Jauw has started his own business since 2005. He is the co-founder of PT Asia Hamilton Resources, a company principally engaged in the mining business for coal, iron sand and iron ore in Indonesia and established in December 2005, PT Aesthetic Partners, a company principally engaged in health services and specialist medical clinics for facial beauty services in Indonesia and established in November 2013, PT Puro Aesthetic, a company principally engaged in business activities relating to specialist medical practice and clinics in beauty using treatments including tri-laser and anti-aging laser in Indonesia and established in January 2017, and PT Pain Relief Clinic, a company principally engaged in health services in paramedics and therapy and physiotherapist services using manual therapy, new technologies such as radiofrequency therapy, shockwave therapy and etc. in Indonesia and established in August 2018. Mr. Jauw obtained a master's degree in management science and engineering from Stanford University in June 2001 and a bachelor's degree in economics from London School of Economics and Political Science in July 2000.

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## SENIOR MANAGEMENT

**Mr. Jean Paul L. ABRAMS**, aged 57, is the head of sales of the Group. Mr. Abrams is responsible for sales activities in Europe and leading the sales teams in Europe and Latin America. Mr. Abrams joined the Group in January 1995 and has 25 years of experience with the Group. Prior to joining the Group, Mr. Abrams served various positions in Philips group from May 1987 to December 1994. Mr. Abrams obtained a bachelor's degree in economic sciences from Limburg Business School in Diepenbeek, Belgium in September 1983 and a master's degree in applied economic sciences from Catholic University of Leuven in March 1987, respectively.

**Mr. Kwok Hoong SIU (蕭國雄)**, aged 52, is the head of marketing and innovation of the Group. Mr. Siu is responsible for leading the research and development and product marketing teams in Singapore to generate innovations, intellectual properties and support the sales team in pre-sales marketing and commercial negotiation activities. Mr. Siu joined the Group in September 1999 and has 20 years of experience with the Group. Mr. Siu obtained a bachelor's degree in engineering from National University of Singapore in July 1991.

**Ms. Guat Beng NG (黃月明)**, aged 54, is the global financial controller of the Group. Ms. Ng is responsible for supervising the compliance of the Group's financial practices, monitoring cash flow, accounts and other financial transactions and overseeing finance teams in day-to-day accounting and finance operations. Ms. Ng joined Philips in January 2003 and the Group in January 2010 and has 10 years of experience with the Group. Ms. Ng also serves as a director of HCS (Suzhou) Limited, 蘇州歐之電子有限公司 (Home Control Solutions (Suzhou) Limited\*) and Home Control Europe NV. Ms. Ng obtained a master's degree of business administration from Schulich School of Business of York University in Toronto, Canada in June 2001.

None of our senior management has been a director of any listed company in the past three years.

## **COMPANY SECRETARY**

**Ms. Yee Man WONG** (黃綺汶) was appointed as the company secretary of the Company on 17 June 2019. Ms. Wong is currently a manager in corporate services team of Vistra Corporate Services (HK) Limited, a professional provider of corporate services. She has had over nine years of experience in providing company secretarial and compliance services to private and listed companies. Ms. Wong obtained a bachelor's degree of science majoring in risk management from The University of Hong Kong and a master's degree of science in professional accounting and corporate governance from City University of Hong Kong. She has been an associate member of The Hong Kong Institute of Chartered Secretaries and an associate member of The Institute of Chartered Secretaries and Administrators (now known as The Chartered Governance Institute) in the United Kingdom since 2012.

## CHANGES TO DIRECTORS' INFORMATION

Pursuant to Rule 13.51B(1) of the Rules Governing the Listing of Securities on the Main Board of the Stock Exchange (the "Listing Rules"), the changes in information of Directors of the Company are set out below:

Mr. Yu GAO and Mr. Kwok King Kingsley CHAN were appointed as a non-executive director of China Feihe Limited (stock code: 6186), which is listed on the Main Board of the Stock Exchange on 13 November 2019. Mr. Yu GAO is also a member of audit committee of China Feihe Limited.

Save for the information disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

The Board of Directors of the Company is pleased to present this report together with the audited consolidated financial statements of the Group for the year ended 31 December 2019 (the "Year").

## **GLOBAL OFFERING**

The Company was incorporated in the Cayman Islands on 24 December 2014 as an exempted company with limited liability. The Company's shares were listed on the Main Board of the Stock Exchange (stock code: 1747) on 14 November 2019 (the "Listing Date") (the "Listing"). For details of the relevant use of proceeds, please see the section headed "Use of Proceeds from Listing" on page 21 of this annual report.

## **PRINCIPAL ACTIVITIES**

The principal activity of the Company in the course of the Year is investment holding. Details of the principal activities of the subsidiaries of the Company in the course of the Year are set out in note 1 in the "Notes to Consolidated Financial Statements".

## **SEGMENT INFORMATION**

An analysis of the Group's revenue and results by geographical segment based on the location of customers for the Year is set out in note 4 in the "Notes to Consolidated Financial Statements".

## **BUSINESS REVIEW AND FUTURE PROSPECTS**

The business review and future prospects of the Group for the Year is set out in the section headed "Management Discussion and Analysis" on pages 6 to 14 of this annual report.

## **RELATIONSHIP WITH STAKEHOLDERS**

The Group recognises that employees, customers and business partners are key to its success and sustainable development. The Group is committed to establishing a close and caring relationship with its employees, providing quality products and satisfactory services to its customers and enhancing long-term cooperation with its business partners.

## **Employees**

The Group understands that its employees are one of the most important and valuable asset. The Group supports diverse workforce and inclusion where all employees are treated fairly and respectfully, have equal access to opportunities and resources, and fair contribution and participation of all employees. The Group provides a fair and safe workplace, promotes diversity to our staff, and provides competitive remuneration and benefits and career development opportunities based on their merits and performance. The Group also puts ongoing efforts to provide adequate internal and external training and development resources to the employees so that they can keep abreast of the latest development of the market and the industry and, at the same time, improve their skills, performance and self-fulfilment in their positions.



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#### Customers

The Group understands that it is important to maintain good relationship with customers and provide the quality products and services in a way that satisfies the needs and requirements of the customers, in order to maintain our brand competitiveness. The Group has developed business relationship with most of the major customers for one year to over 13 years. The Group enhances the relationship by continuous interaction with customers to gain insight on the changing market demand for the products and review customers' feedback regularly so that the Group can respond proactively to market demand.

#### **Suppliers**

The Group has established stable and long-term relationship with our major components and manufacturing suppliers. We have established business relationship with majority of our major suppliers for up to 10 years. The Group imposes stringent standards on the selection of our suppliers and manufacturing partners as part of our supply chain management.

## PRINCIPAL RISKS AND UNCERTAINTIES FACING THE COMPANY

The Group's financial conditions, business results and operations and prospects may be affected by various risks and uncertainties, some of which are external causes and some are inherent to the business. The following are the key risks and uncertainties identified by the Group. The Board is aware that there may be other risks and uncertainties which are not known to the Group or which may not be material now but could turn out to be material in the future.

#### **Business risk**

These risks can be categorised into (i) risks relating to our business, (ii) risks relating to our industry; (iii) risks relating to conducting business in different countries; and (iv) risks relating to conducting business in the PRC. We believe that the following are some of the major risks that may have a material adverse effect on us:

- Our world-wide business presence exposes us to various legal, economic and political risks of different geographical markets. The ongoing COVID-19 affecting the world community is posing logging and uncertain impact that may adversely affect our supplies, sales and profitability.
- Any termination, interruption or modification of our business relationship with any of our major customers, whether due to underperformance of our major customers or any other reason, may materially and adversely affects our sales and profitability.
- We may fail to anticipate technology innovation and successfully develop and market new products on time, or at all, which would materially and adversely affect our business, financial position and prospects.
- Any material increase in the prices of components or loss of major suppliers may materially and adversely affect our business and financial position.
- An impairment of goodwill would adversely affect our financial condition and results of operations.



## **Financial risk**

The financial risk management of the Group is set out in note 35 in the "Notes to Consolidated Financial Statements".

#### **SUBSIDIARIES**

The information of the Company's principal subsidiaries are set out in note 1 in the "Notes to Consolidated Financial Statements".

#### **USE OF PROCEEDS FROM LISTING**

The shares of the Company were listed on the Stock Exchange on 14 November 2019 and the net proceeds raised from this initial public offering after deducting underwriting fees and other related listing expenses amounted to approximately HK\$84.93 million (equivalent to US\$10.83 million) (the "IPO Proceeds").

As stated in the prospectus of the Company (the "Prospectus") dated 31 October 2019, the IPO Proceeds have been and will be used in the same manner as set out in the Prospectus under the section headed "Future Plans and Use of Proceeds" in the Prospectus.

As at 31 December 2019, the Group had utilised the IPO Proceeds as set out in the table below:

		Planned use of IPO Proceeds (adjusted on a pro rata basis on the actual net proceeds) HK\$ million	Planned use of IPO Proceeds (adjusted on a pro rata basis on the actual net proceeds) US\$ million	Amount utilised up to 31 December 2019 US\$ million
1	Strategic investments or acquisitions in the OTT system and/or smart home security products	23.01	2.93	0.00
2	Repayment of bank borrowing	21.12	2.69	2.69
3	R&D and develop the products for OTT segment and extend product lines in smart home products	14.27	1.82	0.00
4	Expansion of professional sales force to support business expansion	13.8	1.76	0.00
5	Strengthen the supply chain management and investment by extending beyond the PRC	6.57	0.84	0.84
6	Working capital and general corporate purposes	6.16	0.79	0.00
		84.93	10.83	3.53

The Directors expect to improve the overall performance of the Group through the upcoming utilisation of the IPO Proceeds.

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## **RESULTS AND APPROPRIATIONS**

The Group's results for the Year and the financial position of the Group and of the Company as at 31 December 2019 are set out in the consolidated financial statements on pages 56 to 58 and page 131, respectively.

The Board recommended a payment of a final dividend of US0.27 cents per ordinary share of the Company (equivalent to approximately HK2.13 cents per ordinary share of the Company) for the Year to the shareholders of the Company whose names appear on the register of members of the Company on Tuesday, 14 July 2020. The final dividend, if approved by the shareholders of the Company at the forthcoming annual general meeting, will be payable on or around Friday, 31 July 2020.

## PROPERTY, PLANT AND EQUIPMENT

Details of movements in the Group's property, plant and equipment during the Year are set out in note 13 in the "Notes to Consolidated Financial Statements".

## BANK LOANS AND OTHER BORROWINGS

Particulars of bank loans and other borrowings of the Group as at 31 December 2019 are set out in note 23 in the "Notes to Consolidated Financial Statements".

#### SHARE CAPITAL

Details of the share capital movement of and shares issued by the Company during the Year are set out in note 28 in "Notes to Consolidated Financial Statements".

#### RESERVES

Details of movements in the reserves of the Group during the Year are set out in the Consolidated Statement of Changes in Equity on pages 59 to 60 of this report.

#### DISTRIBUTABLE RESERVES

As at 31 December 2019, the Company had distributable reserves of approximately US\$9,552,430 (2018: US\$3,990,000) calculated in accordance with the Companies Law (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. This includes the Company's share premium account of approximately US\$9,552,430 (2018: US\$3,990,000) which is distributable to the shareholders of the Company provided that immediately following the date on which the dividend is proposed to be distributed, the Company will be in a position to pay off its debts as and when they fall due in the ordinary course of business. The share premium account may also be distributed in the form of fully paid bonus shares.

## DONATION

The Group has not made any charitable and other donations during the Year.



## CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

No contract of significance between the Company or its subsidiaries and the controlling shareholder of the Company or its subsidiaries subsisted at the end of the Year or at any time during the Year.

## EQUITY-LINKED AGREEMENTS

Save as disclosed under the section headed "Share Option Scheme" below, no equity-linked agreements that will or may result in the Company issuing shares or that require the Company to enter into any agreements that will or may result in the Company issuing shares were entered into by the Company during the Year or subsisted at the end of the Year.

#### **DEBENTURE ISSUED**

No debenture was issued by the Company during the Year.

#### **CONVERTIBLE BONDS**

No convertible bond was issued by the Company during the Year.

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities since the Listing Date and up to 31 December 2019.

#### SHARE OPTION SCHEME

The Company has adopted a share option scheme (the "Scheme") on 1 May 2015, under which share options are granted to employees, officers or Directors of the Company for the purpose of attracting, retaining and to provide additional incentives to employees, officers and Directors and to promote the success of the Group's business. The options vest upon meeting certain key performance index, subject to the discretion of the Board and the provisions of the Scheme. The contractual life of each option granted is 7 years. There are no cash settlement alternatives.

The Scheme is not subject to the provisions of Chapter 17 of the Listing Rules as it does not involve grant of options by the Company to subscribe for its shares after the Company became a listed issuer.

The maximum number of shares of the Company that may be issued by the Company upon the exercise of all options granted under the Scheme is 40,841,584 shares, representing approximately 8.14% of the Shares in issue as at 31 December 2019. All the options under the Scheme were granted to grantees prior to the Listing and no further options will be granted under the Scheme after the Listing. Subject to the terms and conditions set forth under the Scheme, the exercise price of all the share options granted under the Scheme is approximately US\$0.0877 per share of the Company (equivalent to approximately HK\$0.689 per share of the Company).

There has been no cancellation or modification of the Scheme during the Year.



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The following table discloses movements in the underlying shares of the Company of the outstanding options granted and vested to all grantees under the Scheme during the Year:

	Number of Shares to be issued upon full exercise of the relevant		Number of Shares to be issued upon full exercise of the relevant
Grantee	share options as at 1 January 2019	No. of shares exercised during the Year	share options as at 31 December 2019
	2017		2017
Director			
Mr. Alain PERROT	5,717,822	_	5,717,822
Senior Management			
Mr. Jean Paul L. ABRAMS	4,084,158	-	4,084,158
Mr. Kwok Hoong SIU (蕭國雄)	1,633,663	-	1,633,663
Employees and other grantee			
Mr. Pang Hwa HO (何邦華)	1,633,663	-	1,633,663
Mr. Yuechun ZHU (朱閱春)	1,633,663	-	1,633,663
Mr. Miguel Borges VIDAL	1,633,663	1,633,663	-
Total	16,336,632	1,633,663	14,702,969

Save as disclosed above, no share options were granted, exercised, lapsed or cancelled under the Scheme.

Further details in relation to value of the outstanding options granted and vested to senior executives and other grantees under the Scheme and movements during the Year are set out in note 29 in "Notes to Consolidated Financial Statements".





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## DIRECTORS

The Directors who held office during the Year and up to the date of this report were:

## **Executive Director**

Mr. Alain PERROT (Chief Executive officer)

#### **Non-Executive Directors**

Mr. Yu GAO (*Chairman*) Mr. Kwok King Kingsley CHAN

#### **Independent Non-Executive Directors**

Mr. Werner Peter VAN ECK Mr. Shou Kang CHEN Mr. Edmond Ming Siang JAUW

In accordance with the articles of association of the Company (the "Articles"), any Director appointed by the Board to fill a casual vacancy in the Board or as an additional member of the Board shall hold office only until the next following annual general meeting and shall then be eligible for re-election at such meeting. In addition, at each annual general meeting one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years. A retiring Director shall be eligible for re-election. The Company at the general meeting at which a Director retires may fill the vacated office. Accordingly, Mr. Alain PERROT, Mr. Yu GAO, Mr. Kwok King Kingsley CHAN and Mr. Werner Peter VAN ECK shall retire from office by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

The Company believes that the current Board composition is well-balanced and of a diverse mix appropriate for the business of the Company.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Biographical details of the Directors and senior management of the Group are set out in the section headed "Directors and Senior Management" in this annual report.

## DIRECTORS' SERVICE CONTRACTS AND LETTERS OF APPOINTMENT

The executive Director has entered into a service contract with the Company for a term of one year, commencing from the Listing Date and renewable automatically thereafter for successive terms of one year each until terminated by not less than three months' notice in writing served by either party on the other.

Each of the non-executive Directors and independent non-executive Directors has signed a letter of appointment with the Company for a term of one year commencing from the Listing Date and renewable automatically thereafter for successive terms of one year each until terminated in accordance with the terms of the letter of appointment.

None of the Directors, or Directors proposed for re-election at the forthcoming annual general meeting has or is proposed to enter into a service contract with any member of the Group other than contracts expiring or determinable by the Group within one year without the payment of compensation (other than statutory compensation).

## INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company currently has three independent non-executive Directors, which meets the minimum requirement of the Listing Rules that the number of independent non-executive directors must represent at least one-third of the Board.

The Company has received a written confirmation of independence pursuant to Rule 3.13 of the Listing Rules from each of the independent non-executive Directors, and considers them to be independent.

# DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS

No transactions, arrangements or contracts of significance, to which the Company, its parent company, its subsidiaries or its fellow subsidiaries, was a party and in which a Director at any time during the Year or an entity connected with a Director at any time during the Year had any material interest, whether directly or indirectly, was entered into or subsisted at the end of the Year or at any time during the Year.

## MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or in existence during the Year, other than service contracts with the Directors and other persons engaged in the full-time employment of the Company.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the section headed "Share Option Scheme" on pages 23 to 24 of this report, at no time during the Year or at the end of the Year was the Company, or any of its holding companies or subsidiaries, or any of its fellow subsidiaries, a party to any arrangement to enable the Directors or chief executive of the Company or their respective associates (as defined under the Listing Rules) to have any right to subscribe for securities of the Company or any of its associated corporations as defined in the Securities and Futures Ordinance Chapter 571 of the laws of Hong Kong (the "SFO"), or to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.



## DIRECTORS' INTERESTS IN A COMPETING BUSINESS

During the Year and up to the date of this report, none of the Directors and directors of the Company's subsidiaries or their respective associates had any interests in any businesses, apart from the Group's business, which compete or are likely to compete either directly or indirectly, with the businesses of the Company and its subsidiaries as required to be disclosed pursuant to the Listing Rules.

#### PERMITTED INDEMNITY PROVISION

Pursuant to the Articles, the Directors, auditor and other officers of the Company shall be indemnified out of the assets of the Company against all losses and liabilities incurred or sustained by him as a Director, auditor or other officer of the Company. The Company has taken out and maintained Directors' and officers' liability insurance throughout the Year, which provides appropriate cover for certain legal actions (if any) brought against its Directors and officers.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND LONG POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2019, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules, were as follows:

#### (i) Interest in the Shares

		Number of	Approximate
		Shares or	percentage of
		underlying	interest in the
Name of Director	Nature of interest	Shares (Note 1)	Company (Note 1)
Name of Director	Nature of interest	Shares (Note 1)	Company <sup>(Note 1)</sup>

Notes:

1. As at 31 December 2019, the Company issued 501,633,663 shares. The letter (L) denotes the entity's long position in the relevant shares.

2. Mr. PERROT is interested in the management option granted under the Scheme to, subject to the terms and conditions thereunder, subscribe for 5,717,822 shares of the Company.



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#### (ii) Interest in associated corporation

Name of Director	Name of associated corporation	Number of shares interested <sup>(Note 1)</sup>	Approximate percentage of interest in the associated corporation
Alain PERROT (Note 2)	Omni Remotes do Brasil Ltda	100	1%
	NHPEA IV Home Control Netherlands B.V ("NHPEA")	N/A <sup>(Note 2)</sup>	1.45%

Notes:

(1) All interests stated are long positions.

(2) Mr. Alain PERROT's interest in NHPEA is a cash-settled derivative interest in NHPEA by way of an agreement between him and Morgan Stanley Private Equity Asia IV, L.L.C..

Save as disclosed above, as at 31 December 2019, none of the Directors or chief executive of the Company had any interest or short position in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.



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# SUBSTANTIAL SHAREHOLDERS INTERESTS AND SHORT POSITIONS IN SHARES OR UNDERLYING SHARES

As at 31 December 2019, to the best knowledge of the Directors, the following persons (other than the Directors or the chief executive of the Company) had interests or short positions of 5% or more of the issued share capital of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO, or otherwise notified to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO:

Name of Shareholders	Nature of interest	Number of Shares or underlying Shares <sup>(Note 1)</sup>	Approximate percentage of shareholding <sup>(Note 1)</sup>
Morgan Stanley (Note 2)	Interest of controlled corporation	375,000,000 (L)	74.76%
MS Holdings Incorporated (Note 2)	Interest of controlled corporation	375,000,000 (L)	74.76%
Morgan Stanley Private Equity Asia IV, Inc. <sup>(Note 2)</sup>	Interest of controlled corporation	375,000,000 (L)	74.76%
Morgan Stanley Private Equity Asia IV, L.L.C. <sup>(Note 2)</sup>	Interest of controlled corporation	375,000,000 (L)	74.76%
North Haven Private Equity Asia IV, L.P. <sup>(Note 2)</sup>	Interest of controlled corporation	375,000,000 (L)	74.76%
North Haven Private Equity Asia IV Holdings Limited <sup>(Note 2)</sup>	Interest of controlled corporation	375,000,000 (L)	74.76%
NHPEA IV Holding Cooperatief U.A. (Note 2)	Interest of controlled corporation	375,000,000 (L)	74.76%
NHPEA (Note 2)	Beneficial Owner	375,000,000 (L)	74.76%



#### Notes:

- 1. As at 31 December 2019, the Company issued 501,633,663 shares. The letter (L) denotes the entity's long position in the relevant shares.
- 2. NHPEA is a company incorporated in the Netherlands, and is wholly owned by NHPEA IV Holdings Cooperatief U.A.. NHPEA IV Holdings Cooperatief U.A. is a cooperative with exclusion of liability, incorporated under the laws of the Netherlands, and is wholly owned by North Haven Private Equity Asia IV Holdings Limited. North Haven Private Equity Asia IV Holdings Limited is an exempted company with limited liability incorporated in the Cayman Islands, whose sole shareholder is North Haven Private Equity Asia IV, L.P., a fund managed by the private equity arm of Morgan Stanley. The general partner of North Haven Private Equity Asia IV, L.P., is Morgan Stanley Private Equity Asia IV, L.L.C., the managing member of which is Morgan Stanley Private Equity Asia IV, Inc., an investment adviser registered with the U.S. Securities and Exchange Commission and which is wholly-owned by MS Holdings Incorporated which in turn is a wholly-owned subsidiary of Morgan Stanley. Each of NHPEA IV Holdings Cooperatief U.A., North Haven Private Equity Asia IV, Holdings Limited, North Haven Private Equity Asia IV, L.P., Morgan Stanley Private Equity Asia IV, L.L.C., Morgan Stanley. Each of NHPEA IV Holdings Cooperatief U.A., North Haven Private Equity Asia IV, Holdings Limited, North Haven Private Equity Asia IV, L.P., Morgan Stanley Private Equity Asia IV, L.L.C., Morgan Stanley Private Equity Asia IV, Inc., MS Holdings Incorporated and Morgan Stanley is deemed to be interested in the shares held by NHPEA.

Save as disclosed above, as at 31 December 2019, the Directors are not aware of any other persons (other than the Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO, or otherwise notified to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO.

## CONNECTED TRANSACTION

The Company had not entered into any non-exempt connected transaction during the Year, which is required to be disclosed under the Listing Rules.

## **RELATED PARTY TRANSACTIONS**

Details of related party transactions of the Group during the Year are set out in note 31 in "Notes to Consolidated Financial Statements". Each of the related party transactions during the Year constitutes a connected transaction or continuing connected transaction but is fully exempted and not subject to any of the disclosure requirements under Chapter 14A of the Listing Rules.

## MAJOR CUSTOMERS AND SUPPLIERS

During the Year, sales to the Group's five largest customers combined accounted for approximately 51.4% of the total sales of the Group and the sales to the largest customer included therein amounted to approximately 22.0% of the total sales of the Group for the Year.

During the Year, purchases from the Group's five largest suppliers combined accounted for approximately 33.2% of the total purchases of the Group for the Year and the purchases from the largest supplier included therein amounted to approximately 9.6% of the total purchase of the Group for the Year.

None of the Directors, or any of their close associate(s) or any shareholders of the Company (which, to the best knowledge of the Directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest customers or five largest suppliers at any time during the Year.



## EMPLOYEES, REMUNERATION POLICY

A remuneration committee was set up for reviewing the Group's emolument policy and structure for all remuneration of the Directors and senior management of the Group, having regard to the Group's operating results, individual performance of the directors and senior management and comparable market practices.

As at 31 December 2019, the Group had 191 employees. The employees benefit expense incurred during the Year ended 31 December 2019 was approximately US\$14.2 million. As required by the applicable laws and regulations, the Group participates in various employee social security plans for our employees that are administered by local government. The Group's remuneration policy rewards employees and Directors based on individual's performance, demonstrated capabilities, involvement, market comparable information and the performance of the Group. The Group improves the professional skills and management level of its employees through internal and external training. To ensure that the Group attracts and retains competent staff, remuneration packages are reviewed on a regular basis. Performance bonuses are offered to qualified employees based on individual and the Group's performance. We did not experience any material labour disputes during the Year.

## REMUNERATION OF DIRECTORS AND FIVE HIGHEST PAID INDIVIDUALS

Details of the emoluments of the Directors and five highest paid individuals during the Year are set out in notes 8 and 9 in "Notes to Consolidated Financial Statements".

## **RETIREMENT BENEFIT SCHEMES**

Details of the retirement benefit schemes operated by the Group are set out in note 2 in "Notes to Consolidated Financial Statements".

## MATERIAL LITIGATION AND ARBITRATION

During the Year, the Company was not engaged in any litigation or arbitration of material importance.

#### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Articles or the laws of the Cayman Islands, being the jurisdiction in which the Company was incorporated, which would oblige the Company to offer new shares on a pro-rata basis to its existing shareholders.

## **PUBLIC FLOAT**

Based on information that is publicly available to the Company and within the knowledge of the Directors, as at the latest practicable date prior to the issue of this report, the Company has maintained sufficient public float as prescribed under the Listing Rules.

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## TAX RELIEF AND EXEMPTION

The Company is not aware of any tax relief and exemption available to the shareholders of the Company by reason of their holding of the Company's securities. If the Company's shareholders are unsure about the taxation implications of purchasing, holdings, disposing of, dealing in, or the exercise of any rights in relation to the shares, they are advised to consult an expert.

## CLOSURE OF REGISTER OF MEMBERS

#### For ascertaining shareholders' right to attend and vote at the forthcoming annual general meeting

The register of members of the Company will be closed from 19 June 2020 to 26 June 2020 (both days inclusive), during which period no transfer of shares will be effected. In order to qualify for attending and voting at the forthcoming annual general meeting, all transfers of shares accompanied by the relevant share certificates must be lodged with the Hong Kong share registrar of the Company, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration no later than 4:30 p.m. on 18 June 2020.

#### For determining the entitlement to the proposed final dividend

The register of members of the Company will be closed from 10 July 2020 to 14 July 2020 (both days inclusive), during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend, all transfers of shares accompanied by the relevant share certificates must be lodged with the Hong Kong share registrar of the Company, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration no later than 4:30 p.m. on 9 July 2020.

## CORPORATE GOVERNANCE

The Company is committed to maintaining a high standard of corporate governance practices. Further information on the corporate governance practices adopted by the Company is set out in the Corporate Governance Report contained in this annual report.

## ENVIRONMENTAL POLICY AND PERFORMANCE

The Group is committed to fulfilling social responsibility, supporting environmental sustainability and achieving sustainable growth. The Group is committed to maintaining sustainable working practices and pays close attention to ensure all resources are efficiently utilised. The Directors are not aware of any material non-compliance with the environmental laws and regulations during the Year. Further information on the Group's environmental policy and performance will be set out in the Environmental, Social and Governance Report to be published within three months after the date of this annual report.



## COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

During the Year, as far as the Company is aware, there was no material breach of or non-compliance with applicable laws and regulations by the Group that has a significant impact on the business and operations of the Group.

#### **AUDITOR**

The consolidated financial statements for the year ended 31 December 2019 have been audited by Ernst & Young ("EY"), who will retire and, being eligible, offer themselves for re-appointment as the auditor of the Company at the forthcoming annual general meeting of the Company.

#### IMPORTANT EVENTS AFTER THE YEAR

At present, the Group expects the COVID-19 outbreak to have limited impact on its business. However, it is difficult to estimate the full impact in the coming months given the dynamic nature of these circumstances. The Group will keep continuous attention on the situation of the COVID-19, assess and react actively to its impacts.

Saved as disclosed above, as at the date of this annual report, the Group has no other significant events that require additional disclosures or adjustments occurred after the financial year ended 31 December 2019.

On behalf of the Board **HOME CONTROL INTERNATIONAL LIMITED Mr. Yu GAO**  *Chairman* Hong Kong 20 March 2020

## Corporate Governance Report

The Board is pleased to present this Corporate Governance Report for the period from 14 November 2019 to 31 December 2019 (the "Reporting Period") in the Company's annual report for the year ended 31 December 2019.

#### **CORPORATE GOVERNANCE PRACTICES**

The Board and the management of the Company are committed to establishing and maintaining high standard of business ethics and corporate governance. The Company believes that effective corporate governance is an essential factor for effective management, successful business growth and a healthy corporate culture, thereby creating more value for its shareholders. The Board will continue to review and improve the corporate governance practices of the Group from time to time to ensure that the Group is led by an effective Board in order to optimise return for the shareholders of the Company.

The Board has adopted the code provision of the Corporate Governance Code (the "Code") as set out in Appendix 14 to the Listing Rules as the basis of the Company's corporate governance practices. The Board is of the view that maintaining high standards of corporate governance practices is not just complying with the provisions but also the intent of the regulations to enhance corporate performance and accountability.

The Company has complied with the code provisions of the Code since the Listing Date and up to 31 December 2019 save and except for code provision C.3.3(e)(i).

Pursuant to code provision C.3.3(e)(i) of the Code, audit committee must meet, at least twice a year, with the auditor and the Company. As the Company was only listed on the Listing Date, no meeting was held for the audit committee of the Company (the "Audit Committee") during the period from the Listing Date to 31 December 2019. Going forward, the Audit Committee will fully comply with the requirement under its terms of reference.

Saved as disclosed above, the Company has complied with all the code provisions of the Code since the Listing Date.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as its own code of conduct regarding securities transactions by Directors and the relevant employees. Having made specific enquiry with all Directors, the Directors confirmed that they had complied with the required standard set out in the Model Code since the date of Listing up to the date of this report.

#### **BOARD OF DIRECTORS**

As at 31 December 2019, the Board comprises one executive Director, two non-executive Directors and three independent non-executive Directors.

Corporate Governance Report



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The composition of the Board is as follows:

Executive Director: Non-executive Directors:

Independent Non-Executive Directors:

Mr. Alain PERROT (*Chief Executive Officer*) Mr. Yu GAO (*Chairman*) Mr. Kwok King Kingsley CHAN Mr. Werner Peter VAN ECK Mr. Shou Kang CHEN Mr. Edmond Ming Siang JAUW

The biographical details of the Directors are set out in the section headed "Directors and Senior Management" on pages 15 to 18 of this annual report. Save as disclosed under the aforementioned heading, there are no other financial, business, family or other material/relevant relationship(s) among the members of the Board and in particular, between the Chairman and the Chief Executive Officer of the Company.

During the Reporting Period, the Board has at all times met the requirements of Rules 3.10(1) and (2) of the Listing Rules relating to the appointment of at least three independent non-executive directors with at least one independent non-executive director possessing appropriate professional qualifications, or accounting or related financial management expertise. The three independent non-executive Directors represent more than one-third of the Board, complying with the requirement under Rule 3.10A of the Listing Rules whereby independent non-executive directors of a listed issuer must represent at least one-third of the board. The Board believes there is sufficient independence element in the Board to safeguard the interest of its shareholders.

Each of the current independent non-executive Directors has given an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules to the Company. The nomination committee of the Company (the "Nomination Committee") and the Board have assessed the independence of each of the independent non-executive Directors and are satisfied that they have the required character, integrity and experience to fulfil the role of an independent non-executive director and consider each of them to be independent under Rule 3.13 of the Listing Rules.

## ATTENDANCE RECORD OF DIRECTORS

Since the Listing Date (i.e. 14 November 2019) up to December 31, 2019, one Board meeting has been held and there is no committee meeting and general meeting held by the Company. The attendance record of Directors at the Board meeting held since the Listing Date up to 31 December 2019 is set out below:

	Number of meeting attended
Executive Director	
Mr. Alain PERROT	1/1
Non-executive Directors	
Mr. Yu GAO	1/1
Mr. Kwok King Kingsley CHAN	1/1
Independent non-executive Directors	
Mr. Werner Peter VAN ECK	1/1
Mr. Shou Kang CHEN	1/1
Mr. Edmond Ming Siang JAUW	1/1

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### **RESPONSIBILITIES OF THE BOARD**

The Board is responsible for leadership and control of the Group and be collectively responsible for promoting the success of the Group by directing and supervising the Group's affairs. The Board is ultimately accountable for the Group's activities, strategies and financial performance, including developing, reviewing development plan and budget; monitoring financial statement and operating performance, corporate governance policies and practices; reviewing the effectiveness of the internal control system; supervising and managing management's performance of the Group, management training and development; and setting the Group's values and standards. The Board delegates the day-to-day management, administration and operation of the Group to the Company's management. The delegated functions are reviewed by the Board periodically to ensure that they accommodate the needs of the Group. The Board gives clear directions to the management team as to their powers of management, and circumstances in which the management team should report back.

### DIRECTORS' INDUCTION AND PROFESSIONAL DEVELOPMENT

On appointment to the Board, each Director receives a comprehensive, formal and tailored induction package covering key guidelines and documents relevant to their roles, responsibilities and ongoing obligations, materials of business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a Director to ensure that he/she is sufficiently aware of his/her responsibilities under the Listing Rules and other relevant regulatory requirements.

To ensure that Directors' contribution to the Board or committees remains informed, the Directors are regularly updated and apprised of the amendments to or updates on the relevant laws, rules, regulations and guidelines, particularly the effects of such new or amended laws, rules, regulations and guidelines on directors specifically, and the Company and the Group generally.

On an ongoing basis, Directors are encouraged to keep up-to-date on all matters relevant to the Group and to attend briefings, seminars and relevant training courses as appropriate. The Directors are requested to provide the Company with their respective training records pursuant to the new requirement of the Code on continuous professional development.

During the Year, all of Mr. Alain PERROT, Mr. Yu GAO, Mr. Kwok King Kingsley CHAN, Mr. Werner Peter VAN ECK, Mr. Shou Kang CHEN and Mr. Edmond Ming Siang JAUW (during their respective term of office as Directors) have participated in appropriate continuous professional development and provided the Company with their records of training they received for the year ended 31 December 2019.

All Directors participated in the training which included reading regulatory updates or information relevant to the Group or its business during the year ended 31 December 2019, such as Directors' training organised by Lu & Partners LLP in association with Haiwen in May 2019.



### CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for the corporate governance function. Pursuant to the terms of reference of Audit Committee, part of such duties were delegated to the Audit Committee, and the Audit Committee is responsible for performing the corporate governance functions such as developing and reviewing the Company's policies, practices on corporate governance, training and development of Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements and reviewing Company's compliance with the Code.

The Board held meetings from time to time whenever necessary. At least 14 days' notice of regular Board meetings will be given to all Directors and they can include matters for discussion in the agenda as they think fit. The agenda accompanying Board papers are sent to all Directors at least 3 days before the date of a Board meeting in order to allow sufficient time for the Directors to review the documents.

Minutes of each Board meeting are circulated to all Directors for their perusal and comments prior to confirmation of the minutes. The Board also ensures that it is supplied in a timely manner with all necessary information in a form and of a quality appropriate to enable it to discharge its duties.

Every Board member has full access to the advice and services of the company secretary with a view to ensuring that Board procedures, and all applicable rules and regulations are followed and they are also entitled to have full access to Board papers and related materials so that they are able to make an informed decision and to discharge their duties and responsibilities.

### DIRECTORS' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31 December 2019.

### **DIVIDEND POLICY**

The Board has approved and adopted a dividend policy on 14 October 2019 (the "Dividend Policy"). It is the policy of the Board, in considering the payment of dividends, to allow shareholders of the Company to participate in the Company's profits whilst retaining adequate reserves for the Group's future growth.

Under the Dividend Policy, 30% of the Company's annual distributable profits are expected to be distributed as dividends in the future. The declaration of dividends is subject to the discretion of the Board and the approval of the shareholders of the Company, and the Company may change the Dividend Policy or distribution ratio in the future. There is no assurance that the Company will be able to distribute dividends of such amounts or any amounts in every year or any year in the future.

The Board may recommend a payment of dividends in the future after taking into account the Group's operations and earnings, capital requirements and surplus, general financial condition, contractual restrictions, capital expenditure and future development requirements, shareholders' interest and other factors which the Board may deem relevant at such time.



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Any declaration and payment as well as the amount of the dividends will be subject to the constitutional documents and the Companies Law of the Cayman Islands, including the approval of the shareholders of the Company. Any future declarations of dividends may or may not reflect the historical declarations of dividends of the Group and will be at the absolute discretion of the Board.

Any distributable profits that are not distributed in any given year will be retained and available for distribution in subsequent years. To the extent profits are distributed as dividends, such portion of profits will not be available to be reinvested in our operations.

### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

As at the date of this report, Mr. Yu GAO is the Chairman of the Board while Mr. Alain PERROT is the Chief Executive Officer of the Company.

The Chairman and the Chief Executive Officer have been serving clearly delineated functions within the Group. The Chairman is primarily responsible for providing the overall leadership in the Board's affairs and overseeing the strategic development of the Board, with the support of executive Director and the company secretary, seeking to ensure that all Directors are properly briefed on issues arising at Board meetings and that they receive adequate and reliable information timely. The Chief Executive Officer is responsible for the overall management, business strategy and development of the Group as well as leading the management to implement strategies and objectives adopted by the Board. There is also a clear understanding by and expectation from the Board and within the Group as to the separation of roles and responsibilities between the Chairman and the Chief Executive Officer.

### APPOINTMENT AND RE-ELECTION OF DIRECTORS

Code provision A.4.1 of the Code stipulates that non-executive Directors shall be appointed for a specific term, subject to re-election.

The executive Director is appointed for a term of one year, and renewable automatically thereafter for successive terms of one year each until terminated by not less than three months' notice in writing served by either party on the other.

Each of the non-executive Directors, including independent non-executive Directors, is appointed for a term of one year and renewable automatically thereafter for successive terms of one year each commencing from the date next after the expiry of the then current term of office until terminated in accordance with the terms of their letters of appointment.

Save as disclosed above, none of the Directors has or is proposed to enter into a service contract with any member of our Group other than contracts expiring or determinable by the Company within one year without the payment of compensation (other than statutory compensation).



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In accordance with the Articles, any Director appointed by the Board to fill a casual vacancy in the Board or as an additional member of the Board shall hold office only until the next following annual general meeting and shall then be eligible for re-election at such meeting. In addition, at each annual general meeting one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years. A retiring Director shall be eligible for re-election.

### **BOARD COMMITTEES**

The Board has established three committees, namely, the audit committee, the remuneration committee and the nomination committee for overseeing particular aspects of the Company's affairs. Each of these committees is established with defined written terms of reference. The terms of reference of the Board committees are available for viewing on the websites of the Company and the Stock Exchange.

### AUDIT COMMITTEE

As at the date of this report, the Audit Committee has three members, namely Mr. Shou Kang CHEN, Mr. Werner Peter VAN ECK and Mr. Edmond Ming Siang JAUW, all being independent non-executive Directors. The chairman of the Audit Committee is Mr. Shou Kang CHEN. The primary responsibilities of the Audit Committee are to provide the Directors with an independent review of the effectiveness of the financial reporting process, internal control and risk management system of the Group, to oversee the audit process and to perform other duties and responsibilities as assigned by the Directors.

The Audit Committee has reviewed the audited consolidated financial statements of the Group for the year ended 31 December 2019 and has met with the independent auditor, EY. The Audit Committee has also discussed matters with respect to the accounting policies and practices adopted by the Company and internal control with senior management members of the Company. The Audit Committee has conducted review of the risk management and internal control systems, and the effectiveness of the issuer's internal audit function. Please see the disclosure the section headed "Internal Control and Risk Management" on page 45 of this annual report for further information.

The Audit Committee has adopted its terms of reference in compliance with code provisions set out in the Code. According to the terms of reference of the Audit Committee, meeting of the Audit Committee shall be held at least twice a year and members of the Audit Committee should also meet with the external auditor at least twice a year. During the Reporting Period, no meetings of the Audit Committee were held since the shares of the Company were listed on 14 November 2019 and the first Audit Committee meeting was held on 19 March 2020.

From the Listing Date up to the date of this report, the Board had no disagreement with the Audit Committee's view on the selection, appointment, resignation or dismissal of the external auditor.



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### **REMUNERATION COMMITTEE**

As at the date of this report, the remuneration committee of the Company (the "Remuneration Committee") consists of three members, including two independent non-executive Directors, namely Mr. Shou Kang CHEN and Mr. Werner Peter VAN ECK and a non-executive Director, Mr. Kwok King Kingsley CHAN. The chairman of the Remuneration Committee is Mr. Shou Kang CHEN.

The Remuneration Committee has adopted its terms of reference in compliance with code provisions set out in the Code. The principal responsibilities of the Remuneration Committee include (i) making recommendations to the Board on the Company's policy and structure for all Directors' and senior management remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy; (ii) making recommendations to the Board on the remuneration packages for individual executive Directors and senior management of the Company; (iii) making recommendations to the Board on the remuneration of the non-executive Directors; and (iv) reviewing and recommending the management's remuneration proposals with reference to the Board's corporate goals and objectives.

According to the terms of reference of the Remuneration Committee, meeting of the Remuneration Committee shall be held at least once a year. During the Reporting Period, no meetings of the Remuneration Committee were held since the shares of the Company were listed on 14 November 2019 and the first Remuneration Committee meeting was held on 20 March 2020.

Details of the remuneration payable to each Director of the Company for the year ended 31 December 2019 are set out in note 8 in "Notes to Consolidated Financial Statements".

The remuneration of the members of senior management by band for the year ended 31 December 2019 is set out below:

	Number of senior
Remuneration to the senior management by bands US\$	management
Below US\$1,500,000	3
Total	3



### NOMINATION COMMITTEE

As at the date of this report, the Nomination Committee has three members, including two independent non-executive Directors, namely Mr. Edmond Ming Siang JAUW and Mr. Werner Peter VAN ECK and a non-executive Director, Mr. Yu GAO. The chairman of the Nomination Committee is Mr. Yu GAO.

The roles and functions of the Nomination Committee include reviewing the structure, size and composition of the Board at least annually, making recommendations on any proposed changes to the Board to complement the Company's corporate strategy, identifying individuals suitably qualified to become members of the Board and selecting individuals nominated for directorship (if necessary), assessing the independence of the independent non-executive Directors and making recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors, in particular the Chairman and the Chief Executive Officer of the Company.

The Nomination Committee has adopted its terms of reference in compliance with code provisions set out in the Code. According to the terms of reference of the Nomination Committee, meeting of the Nomination Committee shall be held at least once a year. During the Reporting Period, no meetings of the Nomination Committee were held since the shares of the Company were listed on 14 November 2019 and the first Nomination Committee meeting was held on 20 March 2020.

### **Nomination Policy**

The Company has also adopted a nomination policy (the "Nomination Policy") which sets out the details of the key selection criteria and nomination procedures for the Nomination Committee in making recommendations to the Board on the appointment of Directors, and succession planning for Directors.

### **Selection Criteria**

The factors listed below would be used as reference by the Nomination Committee in assessing the suitability of a proposed candidate:

- (a) reputation for integrity;
- (b) accomplishment and experience in the business in which the Company is engaged in;
- (c) commitment in respect of available time and relevant interest;
- (d) diversity in all its aspects, including but not limited to race, gender, age, educational background, professional experience, skills and length of service;
- (e) qualifications which include professional qualifications, skills, knowledge and experience that are relevant to the Company's business and corporate strategy;



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- (f) the number of existing directorships and other commitments that may demand the attention of the candidate;
- (g) requirement for the Board to have independent non-executive directors in accordance with the Listing Rules;
- (h) whether the candidates would be considered independent with reference to the independence guidelines set out in the Listing Rules;
- (i) Board diversity policy of the Company and any measurable objectives adopted by the Nomination Committee for achieving diversity on the Board;
- (j) such other perspectives appropriate to the Company's business; and
- (k) any other relevant factors as may be determined by the Nomination Committee or the Board from time to time.

### Nomination Procedures for a new Director

Subject to the provisions in the Articles and the Listing Rules, if the Board recognises the need for an additional Director or a member of senior management, the following procedure will be followed:

- (1) The Nomination Committee and/or Board will identify potential candidates based on the criteria as set out in the selection criteria, possibly with assistance from external agencies and/or advisors;
- (2) The Nomination Committee and/or the company secretary of the Company will then provide the Board with the biographical details and details of the relationship between the candidate and the Company and/or Directors, directorships held, skills and experience, other positions which involve significant time commitment and any other particulars required by the Listing Rules, the Companies Law of the Cayman Islands and other regulatory requirements for any candidate for appointment to the Board;
- (3) The Nomination Committee would then make recommendation to the Board on the proposed candidate(s) and the terms and conditions of the appointment;
- (4) The Nomination Committee should ensure that the proposed candidate(s) will enhance the diversity of the Board, being particularly mindful of gender balance;
- (5) In the case of the appointment of an independent non-executive Director, the Nomination Committee and/or the Board should obtain all information in relation to the proposed Director to allow the Board to adequately assess the independence of the Director in accordance with the factors set out in Rules 3.08, 3.09 and 3.13 of the Listing Rules, subject to any amendments as may be made by the Stock Exchange from time to time; and



(6) The Board will then deliberate and decide on the appointment based upon the recommendation of the Nomination Committee.

### **Re-election of Director at General Meeting**

- (1) The Nomination Committee and/or the Board should review the overall contribution and service to the Company of the retiring Director and his/her level of participation and performance on the Board. Where a retiring Director, being eligible, offers himself/herself for re-election, and the Board considers appropriate, the Board shall recommend such retiring Director to stand for re-election at a general meeting.
- (2) If an independent non-executive Director is subject to the re-election, the Nomination Committee and/or the Board will also assess and consider whether the independent non-executive Director will continue to satisfy the independence requirements as set out in the Listing Rules. The Nomination Committee and/or the Board should then make recommendation to shareholders of the Company in respect of the proposed re-election of Director at the general meeting.
- (3) The appointment of any proposed candidate to the Board or re-appointment of any existing member(s) of the Board shall be made in accordance with the Articles and other applicable rules and regulations.

### **BOARD DIVERSITY POLICY**

The Company has adopted a board diversity policy with the aim of achieving diversity on the Board. The Company recognises and embraces the benefits of having a diverse Board to enhance its operating results and qualify of its performance. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. The ultimate decision will be based on merits and contribution that the selected candidates will bring to the Board. With respect to gender diversity, the Company's global financial controller, Ms. Guat Beng NG and company secretary, Ms. Yee Man WONG, having extensive experience in their respective field, contributes to gender diversity of our senior management team. While we recognise that the gender diversity at the Board level can be improved given its current composition of all-male directors, the Company will continue to apply the principle of appointment based on merits with reference to the diversity policy as a whole. For instance, the Board is currently considering to have Ms. ZHANG Chi, an executive director at Morgan Stanley Asia Limited, to serve as an alternate director to current members to the Board.



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The Company has been taking, and will continue to take steps to promote gender diversity at the Board and management levels. To enhance the corporate governance by diversifying the Board's composition, the Group has set out the following targets and policies:

- (a) the Nomination Committee will use its best efforts, within three years from the Listing Date, to identify and recommend suitable female candidates to the Board for its consideration and the Company will use its best efforts to appoint one female director in the Board by the end of 2022, subject to the Directors (i) being satisfied with the competence and experience of the relevant candidate after a reasonable review process based on reasonable criteria; and (ii) fulfilling their fiduciary duties to act in the best interests of the Company and the Shareholders as a whole when making the relevant appointments; and
- (b) the Group is committed to providing career development opportunities to its female staff. Upon Listing, the Group will engage resources in training senior female staff who have long and relevant experience in the Group's business, including but not limited to accounting and finance, operation and research and development. The Directors believe that this policy could develop a pipeline of potential successor and provide required manpower resources to achieve gender diversity in the Board.

As at the date of this report, the Board comprises six Directors. Three of them are independent non-executive Directors, thereby promoting critical review and control of the management process. The Board is also characterised by significant diversity, whether considered in terms of nationality, professional background and skills.

### FINANCIAL REPORTING SYSTEM, RISK MANAGEMENT AND INTERNAL CONTROL SYSTEM Financial Reporting

The management provides such explanation and information to the Board and reports regularly to the Board on financial position and prospects of the business of the Company so as to enable the Board to make an informed assessment of the financial and other information put before the Board for approval.

The Directors acknowledge their responsibilities (as set out in the Independent Auditor's Report on pages 50 to 55 of this annual report) for preparing the consolidated financial statements of the Group that give a true and fair view of the state of affairs of the Group. The Board was not aware of any material uncertainties relating to events or conditions that might cast significant doubt upon the Group's ability to continue as a going concern and the Board has prepared the consolidated financial statements on a going concern basis. The responsibility of the external auditor is to form an independent opinion, based on their audit, on those consolidated financial statements prepared by the Board and to report their opinion to the shareholders of the Company. A statement issued by EY, the auditor of the Company, about their reporting responsibility is set out in the Independent Auditor's Report.



### INTERNAL CONTROL AND RISK MANAGEMENT

The Board is responsible for the risk management and internal control systems and reviewing their effectiveness. Such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board, as supported by the Audit Committee, reviews the Group's risk management and internal control systems annually in respect of the relevant financial year. The review includes major financial, operational and compliance controls. The Board is of the view that given the size, nature and complexity of the business of the Group, it will assess and consider appointing external independent professional firms to perform the internal audit function for the Group in order to meet its needs. After the listing of the Company in November 2019, the Company appointed a professional firm to assist the Company's management and the internal audit lead in reviewing risk management and internal controls systems for the Year.

The Board has, through the Audit Committee, conducted review of the effectiveness of the risk management and internal control systems of the Group for the Year with the assistance of a professional firm. The review report with examination results (including the identification of major risks in operation) and relevant improvement recommendations were duly reported to the Audit Committee and the Board for them to assess risks and controls of the Group and the effectiveness of the risk management system and any material failings or weaknesses in the internal control system, and to take appropriate actions to remedy any of these failings or weaknesses in a timely manner. All remedial actions will be regularly followed up where necessary to ensure that the failings and weaknesses have been duly addressed. The Board considers that the risk management and internal control systems are effective and adequate and that the Group has complied with the code provisions relating to risk management and internal control of the Code.

### POLICY AND PROCEDURES ON DISCLOSURE OF INSIDE INFORMATION

The Group regulates the handling and dissemination of inside information according to internal procedures and policies so as to ensure inside information remains confidential until the disclosure and publication of such information is appropriately approved, and the dissemination of such information is efficiently and consistently made.

The Board is responsible for approving the policy on disclosure of inside information which aims at providing guiding principles, practices and procedures to assist employees and officers of the Group in (i) relaying inside information to the Board to enable it to make timely decisions on disclosure, if necessary; and (ii) communicating with the Group's stakeholders, in ways which are in compliance with the SFO and the Listing Rules.

An employee who becomes aware of a matter or event that he/she considers to be material or inside information shall report to his/her division/department head who will assess the sensitivity of the relevant information and, if considered appropriate, escalate and report to the Board and/or the company secretary of the Company.



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### AUDITOR'S REMUNERATION

The Company appointed EY as the independent auditor for the year ended 31 December 2019. The fees charged for the audit services by the Group's independent auditor are \$\$300,000 (equivalent to approximately US\$223,000). During the Year, the remuneration in respect of non-audit services provided by EY included the fees of US\$33,000 for Corporate governance advisory services, and the fees of \$\$21,000 (equivalent to approximately US\$16,000) for preparing the Environmental, Social and Governance Report.

### **COMPANY SECRETARY**

Ms. Yee Man WONG, was appointed as the company secretary of our Company on 17 June 2019. Ms. Wong is currently a manager of Vistra Corporate Services (HK) Limited, a professional provider of corporate services. She has had over nine years of experience in providing company secretarial and compliance services to private and listed companies. Her primary contact person at the Company is Ms. Guat Beng NG, the global financial controller of the Company.

In accordance with Rule 3.29 of the Listing Rules, Ms. Wong has taken no less than 15 hours of relevant professional training during the Year.

### SHAREHOLDERS' RIGHTS

The general meetings of the Company provide an opportunity for communication between the shareholders of the Company and the Board. An annual general meeting of the Company shall be held in each year and at the place as may be determined by the Board. Each general meeting, other than an annual general meeting, shall be called an extraordinary general meeting ("EGM").

### Right to convene extraordinary general meeting

Pursuant to article 12.3 of the Articles, EGM shall be convened on the written requisition of one or more shareholders of the Company holding together, at the date of deposit of the requisition, shares representing not less than one-tenth of the paid up capital of the Company which carry the right of voting at general meetings of the Company. Such written requisition shall be deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office of the Company, specifying the objects of the meeting and signed by the requisitionist(s). If the Board does not within 21 days from the date of deposit of the requisition proceed duly to convene the meeting to be held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them, may convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to them by the Company.



### **Right to put enquiries to the Board**

Shareholders of the Company have the right to put enquiries to the Board. All enquiries shall be in writing and sent by post to the principal place of business of the Company in Hong Kong for the attention of the company secretary of the Company or by e-mail to info@omniremotes.com.

### Right to put forward proposals at general meetings

There are no provisions under the Articles regarding procedures for the Company's shareholders to put forward proposals at general meetings other than a proposal of a person for election as Director. Shareholders of the Company may follow the procedures set out above to convene an EGM for any business specified in such written requisition.

### **INVESTOR RELATIONS**

The Company has established a range of communication channels between itself and its shareholders, investors and other stakeholders. These include the annual general meeting, the annual and interim reports, notices, announcements and circulars and the Company's website at www.omniremotes.com.

### CONSTITUTIONAL DOCUMENTS

The Company adopted an amended and restated Memorandum and Articles of Association on the Listing Date and there had been no change to the Company's constitutional documents since the Listing Date. The Company's amended and restated Memorandum of Association and Articles of Association are available on the websites of the Company and the Stock Exchange.

## Four Years Financial Summary

The table below sets forth the adjusted net profit and adjusted earnings before interest, tax, depreciation and amortisation (EBITDA) of the Group:

	FY2019 US\$ million	FY2018 US\$ million	FY2017 US\$ million	FY2016 US\$ million
Revenue	180	173.9	150.1	136.1
Reported Net Profit	2.7	3.6	5.3	5.7
Add: Write-off loan arrangement fee	-	1.1		
Add: Restructuring severance expense	0.1	0.8	0.3	1.9
Add: Listing expense	3.2	-	-	-
Less: Compensation Income				(3.1)
Adjusted Net Profit	6.0	5.6	5.6	4.6
Add: Income tax expense	1.9	0.8	3.2	1.9
Add: Finance costs	3.4	3.0	2.4	0.3
Add: Withholding tax	0.2	0.7	0.3	-
Add: Depreciation and amortisation	4.0	4.0	3.5	3.3
Adjusted EBITDA	15.5	14.0	14.9	10.2



Four Years Financial Summary

A summary of the condensed audited consolidated results and of the assets and liabilities of the Group for the four financial years is set out below:

### **Results:**

	For the year ended 31 December					
	2019	2018	2017	2016		
	US\$'000	US\$'000	US\$'000	US\$'000		
Revenue	179,973	173,852	150,111	136,052		
Profit from operating activities	11,409	10,082	11,422	6,999		
Finance costs	(3,377)	(4,055)	(2,350)	(312)		
Profit before tax	4,596	4,456	8,426	7,643		
Income tax expense	(1,854)	(807)	(3,162)	(1,921)		
Profit for the year	2,742	3,649	5,264	5,722		
Attributable to:						
Owners of the Company	2,608	3,248	5,580	5,469		

### **Assets and Liabilities**

	As at 31 December					
	2019	2018	2017	2016		
	US\$'000	US\$'000	US\$'000	US\$'000		
Non-current assets	22,238	16,523	16,636	16,739		
Current assets	85,892	76,773	68,765	55,600		
Total assets	108,130	93,296	85,401	72,339		
Current liabilities	64,948	64,563	55,306	35,839		
Non-current liabilities	26,320	28,708	27,673	31,758		
Total liabilities	91,268	93,271	82,979	67,597		
Net assets	16,862	25	2,422	4,742		



## **Independent Auditor's Report**



Ernst & Young 22/F, CITIC Tower 1 Tim Mei Avenue Central, Hong Kong 安永會計師事務所 香港中環添美道1號 中信大廈22樓 Tel 電話: +852 2846 9888 Fax 傳真: +852 2868 4432 ev.com

Independent auditor's report To the members of Home Control International Limited (Incorporated in the Cayman Islands with limited liability)

### **OPINION**

We have audited the consolidated financial statements of Home Control International Limited (the "Company") and its subsidiaries (the "Group") set out on pages 56 to 132, which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("ISAB"), and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing ("ISAs") issued by the International Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the *Code of Ethics for Professional Accountants* (the "Code"), issued by the Hong Kong Institute of Certified Public Accountants and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### Key audit matter

### Impairment testing of goodwill

As at 31 December 2019, the carrying amount of the Group's goodwill was US\$8,877,000. The Group has performed an annual impairment test on the recoverability of goodwill as required by IAS 36. No impairment charge has been recorded against goodwill in the current year. Management's annual impairment test is important to our audit because the assessment process is complex and requires significant judgement and estimates including expected future cash flows, growth rates, earnings before interest and tax margin rate and discount rate.

The disclosures about impairment testing of goodwill are included in notes 2.3, 3 and 15 to the consolidated financial statements.

How our audit addressed the key audit matter

We reviewed and tested management's future forecasted cash flows and key assumptions by comparing to the Group's historical performance. We involved our internal valuation specialist to assist us in evaluating the key valuation parameters such as the discount rate calculation, the terminal growth rate applied and the valuation model with forecasted cash flows. We also performed sensitivity analysis on the discounted cash flow by assessing the change in recoverable amount upon changes in the key valuation parameters.





Independent Auditor's Report

### Key audit matter

How our audit addressed the key audit matter

Impairment of trade receivables

As at 31 December 2019, the net carrying value of the Group's trade receivables amounted to US\$36,916,000 (after netting off an impairment provision of US\$534,000), representing 34% of the Group's total assets.

The impairment of trade receivables was assessed based on the expected credit loss model. The assessment of expected credit losses of trade receivables was performed at 31 December 2019 using simplified approach which involved significant management's judgement and estimation including their assessment of customers' current financial positions and forwardlooking information. The assessment is highly judgmental.

The disclosures about the impairment assessment of trade receivables are included in notes 2.3, 3 and 18 to the consolidated financial statements.

We evaluated the expected credit loss provision methodology used by the Group. We also evaluated management's assessment on the estimates of customers' current financial positions and the forwardlooking adjustments by reviewing the detailed analyses of the ageing of the receivables, testing on a sample basis, payments received subsequent to year end and historical payment patterns, reviewing correspondence related to any disputes between the parties involved and market information about the credit status of the counterparties, where available, and evaluating the analyses of influence from macroeconomics on the loss rates of the Group's customers.



### OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the Management Discussion and Analysis of the Annual Report (but does not include the consolidated financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report, and the Chairman's Statement, the Report of the Directors and the Corporate Governance Report, which are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Chairman's Statement, the Report of the Directors and the Corporate Governance Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the Audit Committee.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intends to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.



Independent Auditor's Report

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Lai Chee Kong.

Ernst & Young Certified Public Accountants Hong Kong 20 March 2020 55



# Consolidated Statement of Profit or Loss and Other Comprehensive Income Year ended 31 December 2019

		Group		
		2019	2018	
	Notes	US\$'000	US\$'000	
Revenue	5	179,973	173,852	
Cost of sales	5	(144,910)	(139,842)	
		25.072	24.010	
Gross profit		35,063	34,010	
Other income and gains	5	293	539	
Selling and distribution expenses		(8,426)	(8,835)	
Administrative expenses		(17,184)	(13,409)	
Other expenses		(1,773)	(3,794)	
Finance costs	7	(3,377)	(4,055)	
Profit before tax	6	4,596	4,456	
Income tax expense	10	(1,854)	(807)	
Profit for the year attributable to owners of the parent		2,742	3,649	
Other comprehensive income:				
Other comprehensive income that may be reclassified to				
profit or loss in subsequent years:				
Exchange differences on translation of foreign operations		(134)	(401)	
Other comprehensive income for the year		(134)	(401)	
Total comprehensive income for the year attributable to				
owners of the parent		2,608	3,248	
Earnings per share attributable to ordinary equity holders of the parent				
Basic	12	US0.65 cents	US0.88 cents	
Diluted	12	US0.64 cents	USO.88 cents	

### Consolidated Statement of Financial Position

31 December 2019

		2019	2018
	Notes	US\$'000	US\$'000
Non-current assets			
Property, plant and equipment	13	7,828	6,596
Other intangible assets	14	251	769
Goodwill	15	8,877	8,877
Deferred tax assets	27	278	281
Prepayments, other receivables and other assets	19	150	-
Other investments	16	4,854	-
Total non-current assets		22,238	16,523
Current assets			
Inventories	17	19,002	21,136
Trade receivables	18	36,916	34,351
Prepayments, other receivables and other assets	19	1,208	1,432
Pledged deposits	20	286	-
Cash and cash equivalents	20	28,480	19,854
Total current assets		85,892	76,773
Current liabilities			
Trade payables	21	43,307	42,772
Other payables and accruals	22	5,314	5,679
Contract liabilities	5	436	352
Interest-bearing bank and other borrowings	23	14,346	14,382
Lease liabilities	24	386	474
Provisions	25	121	123
Tax payable		1,038	781
Total current liabilities		64,948	64,563
Net current assets		20,944	12,210
Total assets less current liabilities		43,182	28,733



Consolidated Statement of Financial Position 31 December 2019

Notes	2019 US\$'000	2018 <i>US\$'000</i>
Non-current liabilities		
Interest-bearing bank and other borrowings 23	25,094	27,440
Lease liabilities 24	23,094	27,440 595
Provisions 25	572	569
Deferred tax liabilities 27	372	104
Total non-current liabilities	26,320	28,708
Net assets	16,862	25
Equity		
Equity attributable to owners of the parent		
Share capital 28	5,017	1
Reserves 30	11,845	24
Total equity	16,862	25

**Kingsley Chan** 

Director

Alain PERROT

Director

## **Consolidated Statement of** Changes in Equity Year ended 31 December 2019

	Share capital US\$'000	Share premium* US\$'000	Statutory reserve* US\$'000	Accumulated losses* US\$'000	Employee share option reserve* US\$'000	Exchange fluctuation reserve* US\$'000	Total <i>US\$'000</i>
At 1 January 2018:	1	9,224	19	(7,321)	500	(1)	2,422
Profit for the year	_	-	-	3,649	-	-	3,649
Other comprehensive income for the year:							
Exchange differences related to foreign operations	-	-	-	-	-	(401)	(401)
Total comprehensive income for the year	-	-	_	3,649	-	(401)	3,248
Dividends distribution (note 11)	-	(5,234)	-	(471)	-	-	(5,705)
Transfer to statutory reserve	-	-	10	(10)	-	-	-
Equity-settled share option arrangements	-	-	-	-	60	-	60
At 31 December 2018	1	3,990	29	(4,153)	560	(402)	25



### Consolidated Statement of Changes in Equity Year ended 31 December 2019

	Share capital USS'000	Share premium* USS'000	Statutory reserve* US\$'000	Accumulated losses* US\$'000	Employee share option reserve* US\$'000	Exchange fluctuation reserve* USS'000	Capital reserve US\$'000	Total USS'000
At 1 January 2019	1	3,990	29	(4,153)	560	(402)	_	25
Profit for the year	-	3,770	- 27	2,742	- 500	(402)	_	2,742
Other comprehensive income for the year:	-	-	-	2,742	-	-	-	2,742
Exchange differences related to foreign operations	_		_	_	_	(134)	_	(134)
						(134)		(104)
Total comprehensive income for the year	-	-	-	2,742	-	(134)	-	2,608
Capitalisation issue of shares (note 28)	4,125	(4,125)	-	-	-	-	-	-
Issue of shares for the initial public offering (note 28)	875	10,526	-	-	-	-	-	11,401
Share issue expenses	-	(966)	-	-	-	-	-	(966)
Contribution by a related party	-	-	-	-	-	-	3,620	3,620
Transfer to statutory reserve	-	-	4	(4)	-	-	-	-
Equity-settled share option arrangements	-	-	-	-	31	-	-	31
Exercise of share options	16	148	-	-	(21)	-	-	143
At 31 December 2019	5,017	9,573	33	(1,415)	570	(536)	3,620	16,862

\* These reserve accounts comprise the consolidated reserves of US\$11,845,000 (2018: US\$24,000) in the consolidated statement of financial position.



## Consolidated Statement of Cash Flows

Year ended 31 December 2019

	Notes	2019 US\$'000	2018 US\$'000
Cash flows from operating activities			
Profit before tax		4,596	4,456
Adjustments for:			
Depreciation of property, plant and equipment	13	2,988	2,163
Depreciation of right-of-use assets	13	508	593
Amortisation of other intangible assets	14	547	1,211
Amortisation of loan arrangement fee	7	654	414
Equity-settled share option expenses	29	31	60
Provision for restructuring and severance costs	25	59	845
Impairment of trade receivables	18	135	79
Loss on disposal of property, plant and equipment	6	128	58
Write-off of loan arrangement fee	7	-	1,080
Provision for reinstatement	25	-	90
Provision for long service awards	25	46	46
Interest expenses		2,560	2,511
Listing expenses		3,207	-
Effect of exchange rate changes		(280)	88
		15,179	13,694
Decrease in inventories		2,134	6,763
Decrease in trade receivables		(2,700)	(4,425)
Increase in prepayments, other receivables and other receivables		74	(314)
Increase in trade payables		535	3,170
Decrease in other payables and accruals		(365)	(537)
Decrease in contract liabilities		84	(284)
Cash generated from operating activities		14,941	18,067
Net income tax paid		(1,328)	(3,409)
Long service awards paid	25	(43)	(101)
Restructuring and severance costs paid	25	(61)	(845)
Reinstatement costs paid	25	-	(94)
Net cash from operating activities		13,509	13,618



Consolidated Statement of Cash Flows Year ended 31 December 2019

		2019	2018
	Notes	US\$'000	US\$'000
Cash flows from investing activities			
Purchases of property, plant and equipment		(4,765)	(3,773)
Purchases of other intangible assets	14	(29)	(43)
Other investments	16	(4,854)	-
Net cash used in investing activities		(9,648)	(3,816)
Cash flows from financing activities			
Proceeds from issue of shares net of share issue expenses		10,848	_
Proceeds from exercise of share options		143	_
Proceeds from interest-bearing bank and other borrowings	32	-	21,000
Repayment of interest-bearing bank and other borrowings	32	(3,000)	(8,000)
Principal portion of lease payments	32	(472)	(543)
Interest portion of lease payments	32	(84)	(107)
Payment of loan arrangement fee	32	-	(3,268)
Interest paid	32	(2,512)	(2,549)
Dividends paid	11	-	(5,705)
Net cash from financing activities		4,923	828
Net increase in cash and cash equivalents		8,784	10,630
Cash and cash equivalents at beginning of the year		19,854	9,342
Effects of exchange rate changes on cash and cash equivalents		128	(118)
Cash and cash equivalents at end of the year	20	28,766	19,854
Analysis of balances of cash and cash equivalents			
Cash and cash equivalents as stated in the statement of			
financial position		28,480	19,854
Pledged deposits for bank loans		286	-
Cash and cash equivalents as stated in the statement of			
cash flows		28,766	19,854



31 December 2019

### 1. CORPORATE AND GROUP INFORMATION

The Company is a limited liability company incorporated in the Cayman Islands. The registered office of the Company is Sertus Chambers, Governors Square, Suite #5-204, 23 Lime Tree Bay Avenue, P.O. Box 2547, Grand Cayman, KY1-1104, Cayman Islands.

The Company is an investment holding company. During the year, the Company's subsidiaries were involved in providing solutions for sensing and control technologies marketed in the smart home automation, consumer electronics and set-top-box segments.

The shares of the Company were listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 14 November 2019.

In the opinion of the Directors, the immediate holding company of the Company is NHPEA IV Home Control Netherlands B.V. which is incorporated in the Netherlands and the ultimate holding company of the Company is Morgan Stanley, which is listed on the New York Stock Exchange and is incorporated in the United States of America.

### Information about subsidiaries

Particulars of the Company's subsidiaries are as follows:

Name	Place and date of incorporation/ registration and place of operations	Nominal value of issued/ registered share capital	Percentage of equity attributable to the Company %	Principal activities
HCIL Master Option Limited ("HCIL Master Option")	Cayman Islands 9 April 2015	US\$50,000	100 (direct)	Investment holding
Home Control Singapore Pte. Ltd. ("Home Control Singapore")	Singapore 10 October 2012	US\$31,628,400	100 (direct)	Sale of remote control products
HCS (Suzhou) Limited ("HCS (Suzhou)") *	The People's Republic of China (the "PRC") 3 March 2011	US\$300,000	100	Research and development
Home Control Solutions (Suzhou) Limited ("Home Control Suzhou") *	The PRC 28 July 2015	US\$2,000,000	100	Sale of remote control products
Omni Remotes do Brasil Ltda ("Omni Brazil")	Brazil 20 January 2016	R\$500,000	99	Technical sales support
Home Control Europe NV ("Home Control Europe")	Belgium 26 December 2013	EUR7,000,000	100	Technical sales support and sale of remote control products
Premium Home Control Solutions LLC ("Premium Home Control Solutions")	United States of America 12 March 2015	US\$1,000	100	Trading and distribution of home electronic products

\* These entities are registered as wholly-foreign-owned enterprises under PRC law.



### 2.1 BASIS OF PREPARATION

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs"), which comprise all standards and interpretations approved by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance. All IFRSs effective for the accounting periods commencing from 1 January 2019, together with the relevant transitional provisions, have been early adopted by the Group in the preparation of the financial statements throughout the financial years ended 31 December 2018 and 2019.

The financial statements have been prepared under the historical cost convention. These financial statements are presented in United States dollars and all values are rounded to the nearest thousand except when otherwise indicated.

### **Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 December 2019. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e. existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### 2.1 BASIS OF PREPARATION (Continued)

### **Basis of consolidation (Continued)**

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

## 2.2 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 3	Definition of a Business <sup>1</sup>
Amendments to IFRS 9	Interest Rate Benchmark Reform <sup>1</sup>
IAS 39 and IFRS 7	
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its
	Associate or Joint Venture <sup>4</sup>
IFRS 17	Insurance Contracts <sup>2</sup>
Amendments to IAS 1 and IAS 8	Definition of Material <sup>1</sup>
Amendments to IAS 1	Classification of Liabilities as Current or Non-current <sup>3</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2020

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2021

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2022

<sup>4</sup> No mandatory effective date yet determined but available for adoption

The Group is in the process of making an assessment of the impact of these new and revised IFRSs upon initial application. So far, the Group considers that these new and revised IFRSs may result in changes in accounting policies but are unlikely to have a significant impact on the Group's financial performance and financial position.

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### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Business combination and goodwill**

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Business combination and goodwill (Continued)**

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cashgenerating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

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### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Related parties**

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

### or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The estimated useful lives of property, plant and equipment are as follows:

Furniture and fittings	3 years
Specific tools	2 years
Machinery and equipment	5 years
Right-of-use assets – Reinstatement	3 years
Right-of-use assets – Office premises	1-7 years
Right-of-use assets – Motor vehicles	1-4 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation methods are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents specific tools under construction, which are stated at cost less any impairment losses, and are not depreciated. Cost comprise the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

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### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

### Patents

Patents are amortised on a straight-line basis over their estimated useful lives of 4 years.

### Software

Purchased software is stated at cost less any impairment losses and is amortised on the straight-line basis over the estimated useful life of 3 to 5 years.

### **Customer relationships**

Customer relationships are amortised on a straight-line basis over their estimated useful lives of 4 years.

### **Research and development costs**

All research costs are charged to the statement of profit or loss as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Leases (Continued)

### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

### (a) Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. The cost of a right-of-use asset also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets.

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

### (b) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including insubstance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.



# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Leases (Continued)

## Group as a lessee (Continued)

## (c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment that are considered to be of low value.

Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

## Investments and other financial assets

## Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient expedient as the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at fair value through profit or loss.

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Investments and other financial assets (Continued)

#### Initial recognition and measurement (Continued)

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

#### Financial assets at amortised cost (debt instruments)

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

## **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

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# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Impairment of financial assets

The Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

## **General approach**

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Impairment of financial assets (Continued)

## **General approach (Continued)**

Financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables which apply the simplified approach as detailed below.

- Stage 1 Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs
- Stage 2 Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs
- Stage 3 Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs

## Simplified approach

For trade receivables that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

## **Financial liabilities**

## Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables and interest-bearing bank and other borrowings.

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# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Financial liabilities (Continued)**

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

## Financial liabilities at amortised cost (loans and borrowings)

After initial recognition, interest-bearing bank and other borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in profit or loss.

## **Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in profit or loss.

## **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

## Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in, first-out basis and, in the case of finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

## **Provisions**

## General

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in profit or loss.

## **Restructuring and severance costs**

Restructuring and severance provisions are recognised when the Group has a constructive obligation which is when: (i) there is a detailed formal plan that identifies the business or part of the business concerned, the location and the number of employees affected, the detailed estimate of the associated costs, and the timeline; and (ii) the employees affected have been notified of the plan's main features.

## **Reinstatement costs**

Provision for reinstatement costs arose from the estimated cost of dismantling, removing and restoring the leasehold properties at the end of their lease terms.

The reinstatement costs which are provided at the present value of estimated costs required to settle the obligation are recognised as part of the cost of that particular asset. The estimated future costs of reinstatement is reviewed annually and adjusted as appropriate.



# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Income tax**

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, and the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Income tax (Continued)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

## **Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

## **Revenue recognition**

## **Revenue from contracts with customers**

Revenue from contracts with customers is recognised when control of goods is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.



## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Revenue recognition (Continued)**

#### **Revenue from contracts with customers (Continued)**

When the contract contains a financing component which provides the customer with a significant benefit of financing the transfer of goods to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group a significant financial benefit for more than one year, revenue recognised under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.

#### (a) Sale of goods

The Group is involved in the sale of remote control products. Revenue is recognised when control of the goods is transferred to its customer, being when the goods are delivered to the customer and all criteria for acceptance have been satisfied. The amount of revenue recognised is based on the contractual price.

#### (b) Royalty income

Royalty income arising from the use of patents is accounted on a periodic basis based on quantities produced by the use of the patents.

#### (c) Licensing income

Revenue is recognised at a point in time when the right of use the intellectual property exists upon the license is granted to customers.

#### **Other income**

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

## **Contract liabilities**

A contract liability is recognised when a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Other employee benefits**

#### Pension scheme

The Group participates in the national pension schemes as defined by the laws of the countries in which it has operations.

Contributions made to the government retirement benefit fund under defined contribution retirement plans are charged to profit or loss as incurred.

The Company makes contributions to the Central Provident Fund (the "CPF") Scheme in Singapore, a defined contribution pension scheme, for its employees in Singapore.

The employees of the Group's subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. The subsidiary operating in Mainland China is required to contribute a certain percentage of its payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

## **Employee leave entitlement**

Employee entitlements to annual leave are recognised as a liability when they are accrued to the employees. The estimated liability for leave is recognised for services rendered by employees up to the end of the reporting period.

## Long service awards

The Group's net obligation in respect of long service awards is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is determined by taking into consideration the degree of likelihood that the employee will complete the required number of service years to be entitled to the long service award.

## Employee share option plans

The Company operates a share option scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("equity-settled transactions").

The cost of equity-settled transactions with employees for grants is measured by reference to the fair value at the date at which they are granted.

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## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Other employee benefits (Continued)**

#### Employee share option plans (Continued)

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the statement of profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where nonvesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

## **Borrowing costs**

Borrowing costs are capitalised as part of the cost of a qualifying asset if they are directly attributable to the acquisition, construction or production of that asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use or sale are in progress and the expenditures and borrowing costs are incurred. Borrowing costs are capitalised until the assets are substantially completed for their intended use or sale. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued) Dividends

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting.

Interim dividends are simultaneously proposed and declared, because the Company's memorandum and articles of association grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognised immediately as a liability when they are proposed and declared.

#### **Foreign currencies**

These financial statements are presented in United States dollars, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of the certain overseas subsidiaries are currencies other than the United States dollar. As at the end of the reporting period, the assets and liabilities of these entities are translated into the presentation currency of the Group at the exchange rates ruling at the end of the reporting period and their statement of profit or loss are translated into United States dollars at the weighted average exchange rates for the year.



# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Foreign currencies (Continued)**

The resulting exchange differences are recognised in other comprehensive income and accumulated as a separate component of equity until the disposal of the respective foreign operation entity. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into United States dollars at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into United States dollars at the weighted average exchange rates for the year.

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements require management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

## Judgements

In the process of applying the Group's accounting policies, the Group has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

## Income taxes

The Group has exposure to income taxes in several jurisdictions. Significant judgement is involved in determining the group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the year in which such determination is made.

The carrying amount of the Group's tax payable as at 31 December 2019 was US\$1,038,000 (2018: US\$781,000).

The carrying amount of the Group's deferred tax assets as at 31 December 2019 was US\$278,000 (2018: US\$281,000).

The carrying amount of the Group's deferred tax liabilities as at 31 December 2019 was US\$370,000 (2018: US\$104,000).

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Continued) Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

#### Provision for expected credit loss of trade receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust historical credit loss experience with forward-looking information. At each reporting date, historical default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation among historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of a customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in note 18 to the financial statements.

The carrying amount of trade receivables at 31 December 2019 was US\$36,916,000 (2018: US\$34,351,000).

#### Write-down of inventories to net realisable value

When necessary, allowance is provided for obsolete and slow-moving inventories to adjust the carrying value of inventories to the lower of cost and net realisable value. Management has estimated the allowance for obsolete and slow-moving inventories based on review of inventories in certain circumstances at the end of the reporting period. The assessment of the provision requires management's judgement and estimates on market conditions. Where the actual outcome or expectation in future is different from the original estimate, such differences will have an impact on the carrying amount of inventories and the write-down charge/write-back of inventories in the period in which such estimate has been changed. At 31 December 2019, the Group's inventories amounted to US\$19,002,000 (2018: US\$21,136,000).

#### Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating units and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The carrying amount of goodwill at 31 December 2019 was US\$8,877,000 (2018: US\$8,877,000). Further details are disclosed in note 15 to the financial statements.



## 4. OPERATING SEGMENT INFORMATION

An operating segment, in part, is a component of an enterprise whose operating results are regularly reviewed by management to make decisions about resources to be allocated to the segment and assess its performance. Operating segments may be aggregated only to a limited extent. Management reviews the financial information about revenues for purpose of making operating decisions and assessing financial performance. Accordingly, the Group only has a single operating and reportable segment. Therefore, no further information about the operating segment is presented other than the entity-wide disclosures.

## **Entity-wide Disclosures**

## **Geographical information**

## (a) Revenue from external customers

	2019 US\$'000	2018 <i>US\$'000</i>
North America	72,540	86,618
Europe	35,123	41,927
Asia	55,895	31,703
Latin America	16,415	13,604
	179,973	173,852

The revenue information above is based on the locations of the customers.

## (b) Non-current assets

	2019 US\$'000	2018 <i>US\$'000</i>
North America	21	34
Europe	270	310
Asia	7,938	7,021
	8,229	7,365

The non-current asset information above is based on the locations of the non-current assets and excludes other investments, deferred tax assets and goodwill.

# 4. **OPERATING SEGMENT INFORMATION** (Continued)

## Information about major customers

Revenue from each major customer which accounted for 10% or more of the Group's revenue for the year is set out below:

	2019 US\$'000	2018 <i>US\$'000</i>
Customer 1	39,527	29,270
Customer 2	20,857	35,721

# 5. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Revenue from contracts with customers		
Sale of goods	179,238	173,373
Royalty income	515	479
Licensing income	220	-
	179,973	173,852

## **Revenue from contracts with customers**

## (i) Disaggregated revenue information

	2019 US\$'000	2018 US\$'000
Timing of revenue recognition		
At a point in time		
– Sale or goods	179,238	173,373
– Licensing income	220	-
Over time		
– Royalty income	515	479
Total revenue from contracts with customers	179,973	173,852



## 5. **REVENUE, OTHER INCOME AND GAINS** (Continued)

## Revenue from contracts with customers (Continued)

## (ii) Performance obligations

Information about the Group's performance obligations is summarised below:

## Sale of goods

The performance obligation is satisfied upon delivery of the goods and payment is generally due within 30 to 90 days from delivery, except for new customers, where payment in advance is normally required.

## Royalty income

The performance obligation is satisfied over time as the Group's licensing of patents to be used for the manufacturing of products by the licensee.

## Licensing income

The performance obligation is satisfied at a point in time when the right to use the intellectual property is granted to the customers.

## **Contract liabilities**

The Group recognised the following revenue-related contract liabilities:

	2019 US\$'000	2018 <i>US\$'000</i>
Current	436	352

## (i) Significant changes in contract liabilities

Contract liabilities represent the obligations to transfer goods to a customer for which the Group has received consideration. The changes in the contract liabilities are mainly attributable to short-term advances received to transfer goods to customers.

## (ii) Revenue recognised in relation to contract liabilities

The following table shows the revenue recognised during the year related to carried-forward contract liabilities:

	2019 US\$'000	2018 <i>US\$'000</i>
Revenue recognised that was included in the contract		
liabilities balance at the beginning of year	218	636

# 5. **REVENUE, OTHER INCOME AND GAINS** (Continued)

## **Contract liabilities (Continued)**

## (iii) Unsatisfied performance obligations

The following table shows the unsatisfied performance obligations as at 31 December:

	2019 US\$'000	2018 <i>US\$'000</i>
Amounts expected to be recognised as revenue: Current	436	352

The amounts disclosed above do not include variable consideration which is constrained.

An analysis of other income and gains is as follows:

	2019 US\$'000	2018 US\$'000
Government grants Others	220 73	525 14
	293	539

Note:

The government grants mainly represent incentives received from the local governments for the purpose of award for business development of service outsourcing.



# 6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

		2019	2018
	Notes	US\$'000	US\$'000
Cost of inventories sold		121,680	119,429
Depreciation of property, plant and equipment	13	2,988	2,163
Depreciation of right-of-use assets	13	508	593
Loss on disposal of property, plant and equipment		128	58
Amortisation of other intangible assets*	14	547	1,211
Impairment of trade receivables	18	135	79
Foreign exchange differences, net		126	113
Withholding tax		186	726
Auditor's remuneration		223	76
Long service awards	25	46	46
Restructuring and severance costs	25	59	845
Research and development costs		7,349	7,603
Expenses for short-term leases		13	94
Expenses for low-value leases		8	8
Employee benefits expense (including directors' and			
chief executive's remuneration (note 8)):			
Wages and salaries		12,961	13,619
Pension scheme contributions		934	1,053
Other employee benefits		294	221
Equity-settled share option expense		31	60
		14,220	14,953
Listing expenses		3,207	-

\* The amortisation of other intangible assets for the year is included in "Administrative expenses" and "Cost of sales" in the consolidated statement of profit or loss and other comprehensive income.

## 7. FINANCE COSTS

An analysis of finance costs is as follows:

	2019 US\$′000	2018 <i>US\$'000</i>
Interest on a loan from an intermediate holding company	-	197
Interest on lease liabilities	84	107
Interest on bank borrowings	2,476	2,207
Amortisation of a loan arrangement fee	654	414
Write-off of a loan arrangement fee	-	1,080
Others	163	50
	3,377	4,055

## 8. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors' and chief executive's remuneration for the year, disclosed pursuant to the Rules Governing the Listing of Securities on The Stock Exchange, section 383(1)(a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Fees	21	-
Other emoluments:		
Salaries, allowances and benefits in kind	309	335
Performance related bonuses*	99	196
Pension scheme contributions	7	7
Equity-settled share option expense	1	1
	416	539
	437	539

Certain executive directors of the Company are entitled to bonus payments which are determined based on achievement of certain key performance index such as the Group's revenue and ordinary earnings (excluding any extraordinary or one-time income or gain) before interest, tax, depreciation and amortisation ("EBITDA").

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## 8. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (Continued)

In prior years, a director was granted share options, in respect of his services to the Group, under the share option scheme of the Company, further details of which are set out in note 29 to the financial statements. The fair value of such options, which has been recognised in profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above directors' and chief executive's remuneration disclosures.

## (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2019 US\$'000	2018 US\$′000
Werner Peter VAN ECK	15	-
Shou Kang CHEN	3	-
Edmond Ming Siang JAUW	3	-
	21	_

Shou Kang CHEN and Edmond Ming Siang JAUW were appointed as an independent non-executive director of the Company on 14 October 2019.

There were no other emoluments payable to the independent non-executive directors during the year (2018: Nil).

## (b) An executive director, non-executive directors and the chief executive

2019	Fees US\$'000	Salaries, allowances and benefits in kind US\$'000	Performance related bonuses US\$'000	Pension scheme contributions US\$'000	share option	Total remuneration USS'000
Executive director:						
Alain PERROT*	-	309	99	7	1	416
Non-executive directors:						
Yu GAO	-	-	-	-	-	-
Kwok King Kingsley CHAN	-	-	-	-	-	-
	-	309	99	7	1	416

## 8. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (Continued)

## (b) An executive director, non-executive directors and the chief executive (Continued)

2018	Fees <i>US\$'000</i>	Salaries, allowances and benefits in kind US\$'000	Performance related bonuses US\$'000	Pension scheme contributions US\$'000	Equity-settled share option expenses US\$'000	Total remuneration US\$'000
Executive director:						
Alain PERROT*	-	335	196	7	1	539
Non-executive directors:						
Yu GAO	-	-	-	-	-	-
Kwok King Kingsley CHAN	-	-	-	-	-	-
	-	335	196	7	1	539

\* Alain PERROT was appointed as the chief executive of the Company.

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year.



## 9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included one director who is also the chief executive of the Company (2018: one director who is also chief executive), details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining four (2018: four) highest paid employees who are neither a director nor chief executive of the Company are as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Salaries, allowances and benefits in kind	583	642
Performance related bonuses	198	246
Pension scheme contributions	102	106
Equity-settled share option expense	1	1
	884	995

The number of non-director and non-chief executive highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees		
	2019	2018	
Nil to HK\$1,000,000	-	-	
HK\$1,000,001 to HK\$1,500,000	1	1	
HK\$1,500,001 to HK\$2,000,000	3	3	
	4	4	

In prior years, share options were granted to certain non-director, non-chief executive highest paid employees in respect of their services to the Group, further details of which are included in the disclosures in note 29 to the financial statements. The fair value of such options, which has been recognised in profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above five highest paid employees disclosures.

## 10. INCOME TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group operates.

Pursuant to the rules and regulations of the Cayman Islands, the Company and HCIL Master Option are not subject to any income tax in this jurisdiction.

The Singapore statutory income tax for Home Control Singapore has been provided at the rate of 17% (2018: 17%) on the estimated assessable profits arising in Singapore during the year.

The federal tax for Premium Home Control Solutions has been provided at the rate of 21% (2018: 21%), and the state tax has been provided at the rate of 4.6% (2018: 4.6%) on the estimated assessable profits arising in the United States of America during the year.

The provision for Mainland China income tax has been provided at the applicable income tax rate of 25% (2018: 25%) on the assessable profits of the PRC subsidiaries of the Group in accordance with the PRC Corporate Income Tax Law. HCS (Suzhou) is qualified as Technologically-advanced Service Enterprises and is subject to a preferential income tax rate of 15% (2018: 15%) for the year.

The corporate income tax rate for Home Control Europe has been provided at the rate of 29% (2018: 29%) on the estimated assessable profits arising in Belgium during the year.

The corporate income tax rate for Omni Brazil has been provided at the rate of 24% (2018: 24%) on the estimated assessable profits arising in Brazil during the year.

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# 10. INCOME TAX (Continued)

The major components of income tax expense are as follows:

	2019 US\$'000	2018 US\$'000
Current toy Cingenere		
Current tax – Singapore	4 447	352
Charge for the year	1,116	
Overprovision in prior years	(450)	(375)
Current tax – United States of America		
Charge for the year	223	466
Current tax – Elsewhere		
Charge for the year	696	356
Overprovision in prior years	-	(242)
	1,585	557
Deferred tax (note 27)		
– Singapore	318	324
– United States of America	(3)	62
– Elsewhere	(46)	(136)
	269	250
Total tax charge for the year	1,854	807

## 10. INCOME TAX (Continued)

A reconciliation of the tax expense applicable to profit before tax at the statutory rates for the countries in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates, and a reconciliation of the applicable statutory rates to the effective tax rates, are as follows:

	2019		201	8
	US\$'000	%	US\$'000	%
Profit before tax	4,596		4,456	
Tax at the domestic rates applicable to profits				
in the countries where the Group operates	1,577	34.3	947	21.2
Effect of withholding tax at 5% on the				
distributable profits of the				
Group's subsidiaries	121	2.6	_	-
Adjustments in respect of current tax				
of previous periods	(450)	(9.8)	(617)	(13.8)
Effect of partial tax exemption and				
enhanced deductions	(31)	(0.7)	(39)	(0.9)
Expenses not deductible for tax	563	12.2	460	10.3
Others	74	1.6	56	1.3
Income tax expense at the Group's				
effective rate	1,854	40.3	807	18.1

## 11. DIVIDENDS

	2019 US\$'000	2018 <i>US\$'000</i>
Interim exempt (one-tier) dividend Proposed final – US0.27 cents (equivalent to HK2.13 cents) per ordinary share	- 1,371	5,705
	1,371	5,705

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.



# 12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amounts is based on profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of 424,029,228 ordinary shares in issue during the year as adjusted to reflect the capitalisation issue as set out in note 28 (2018: 412,500,000 ordinary shares, which were deemed to have been issued by way of capitalisation throughout the year ended 31 December 2018).

The calculation of the diluted earnings per share amounts is based on the profit for the year attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.

	2019	2018
	US\$'000	US\$'000
Earnings		
Profit attributable to ordinary equity holders of the parent,		
used in the basic earnings per share calculation	2,742	3,649

The calculations of basic and diluted earnings per share are based on:

	Number of shares		
	2019	2018	
Shares Weighted average number of ordinary shares in issue during the year			
used in the basic earnings per share calculation	424,029,228	412,500,000	
Effect of dilution – weighted average number of ordinary shares:			
Share options	3,149,200	3,424,933	
	427,178,428	415,924,933	

# 13. PROPERTY, PLANT AND EQUIPMENT

			Blockinew		Rig	ght-of-use asset	S	
	Furniture	Specific	Machinery and	Construction-	Re-	Office	Motor	
	and fittings	tools	equipment	in-progress	instatement	premises	vehicles	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Cost								
Cost At 1 January 2018	-	3,732	2,145	625	110	1,822	336	8,770
Additions	132	1,149	2,074	418	106	355	53	4,287
Transfer	-	368		(368)	-	-	-	-
Disposals	-	(165)	(57)	-	-	-	-	(222)
Exchange differences	-	(23)	(114)	-	-	-	-	(137)
At 31 December 2018 and								
1 January 2019	132	5,061	4,048	675	216	2,177	389	12,698
Additions	-	2,193	2,020	552	-	-	73	4,838
Transfer	-	595	-	(595)	-	-	-	-
Disposals	-	(3,064)	(172)	-	-	-	-	(3,236)
Exchange differences	-	17	8	-	-	-	-	25
At 31 December 2019	132	4,802	5,904	632	216	2,177	462	14,325
Accumulated depreciation								
At 1 January 2018	-	1,927	555	-	80	911	84	3,557
Charge for the year	15	1,461	687	-	36	459	98	2,756
Disposals	-	(115)	(49)	-	-	-	-	(164)
Exchange differences	-	(13)	(34)	-	-	-	-	(47)
At 31 December 2018 and								
1 January 2019	15	3,260	1,159	-	116	1,370	182	6,102
Charge for the year	44	1,707	1,237	-	35	366	107	3,496
Disposals	-	(3,007)	(101)	-	-	-	-	(3,108)
Exchange differences	-	(1)	8	-	-	-	-	7
At 31 December 2019	59	1,959	2,303	-	151	1,736	289	6,497
Net carrying amount								
At 31 December 2018	117	1,801	2,889	675	100	807	207	6,596
At 31 December 2019	73	2,843	3,601	632	65	441	173	7,828



## 13. PROPERTY, PLANT AND EQUIPMENT (Continued)

During the year, the Group entered into certain long-term lease contracts for office premises and motor vehicles. Leases of office premises generally have lease terms between 1 and 7 years, while motor vehicles generally have lease terms between 1 and 4 years. Generally, the Group is restricted from assigning and subleasing the leased assets outside the Group.

During the year, the Group leased certain machine equipment under short-term (i.e. within 12 months) and office equipment which is individually of low value lease arrangements. The Group has elected not to recognise right-of-use assets on these short-term lease contracts. There were no restrictions or covenants imposed and no sale and leaseback transactions.

Further details of lease expenses recognised in profit or loss during the year are disclosed in note 24 to the financial statements.

The total cash outflow for leases is disclosed in note 32(c) to the financial statements.



# 14. OTHER INTANGIBLE ASSETS

	<b>Patents</b> US\$'000	Software US\$'000	Customer relationships US\$'000	<b>Total</b> US\$'000
<b>31 December 2018</b> Cost at 1 January 2018,				
net of accumulated amortisation	1,259	559	119	1,937
Additions	_	43	-	43
Amortisation provided during the year	(927)	(195)	(89)	(1,211)
At 31 December 2018	332	407	30	769
At 31 December 2018:				
Cost	4,028	945	358	5,331
Accumulated amortisation	(3,696)	(538)	(328)	(4,562)
Net carrying amount	332	407	30	769
31 December 2019				
Cost at 1 January 2019, net of accumulated				
amortisation	332	407	30	769
Additions	-	29	-	29
Amortisation provided during the year	(332)	(185)	(30)	(547)
At 31 December 2019	-	251	-	251
At 31 December 2019:				
Cost	4,028	974	358	5,360
Accumulated amortisation	(4,028)	(723)	(358)	(5,109)
Net carrying amount	-	251	-	251



# 15. GOODWILL

	2019 US\$'000	2018 US\$'000
Cost and net carrying amount	8,877	8,877

## Impairment testing of goodwill

Goodwill acquired through business combination is allocated to the remote control products cash-generating unit for impairment testing.

The recoverable amount of the remote control products cash-generating unit has been determined based on value in use calculation using cash flow projections covering a five-year period approved by management. The pre-tax discount rate applied to the cash flow projections and the growth rate used to extrapolate the cash flow of the remote control products cash-generating unit in and beyond the five-year period are as follows:

	2019	2018
	%	%
Revenue growth rate	2.0	2.0
Terminal growth rate	1.4	1.4
Earnings before interest and tax ("EBIT") margin rate	6.3	6.2
Pre-tax discount rate	14.0	16.0

Assumptions were used in the value in use calculation of the remote control products cash-generating unit for 31 December 2019 and 31 December 2018. The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill:

## **Revenue growth rate**

The forecasted revenue growth rate used for the five-year period projection is based on the historical data and management's expectation on the future market.

## **Terminal growth rate**

The forecasted terminal growth rate is based on management expectations and do not exceed the long-term average growth rate for the industry relevant to the cash-generating unit.

## 15. GOODWILL (Continued)

## **EBIT margin rate**

The basis used to determine the value assigned to the EBIT margins is based on the historical experience.

## Pre-tax discount rate

The discount rate represents the current market assessment of the risks specific to the cash-generating unit, regarding the time value of money and individual risks of the underlying assets which have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Group and its cash-generating unit is derived from its weighted average cost of capital ("WACC"). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the Group's investors. The cost of debt is based on the interest-bearing borrowings that the Group is obliged to service.

The values assigned to the key assumptions on market development of remote control products and the pre-tax discount rate are consistent with external information sources.

## 16. OTHER INVESTMENTS

	2019 US\$'000	2018 <i>US\$'000</i>
Unlisted investments, at cost	4,854	-

The above investments were treasury management principal protected products issued by a financial institution. The investments bear interest of 3% per annum and with a maturity period of 1.5 years. They were classified as financial assets at amortised cost as their contractual cash flows are solely payments of principal and interest.



## 17. INVENTORIES

	2019 US\$'000	2018 <i>US\$'000</i>
Components Finished goods	9,035 9,967	10,083 11,053
	19,002	21,136

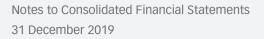
# 18. TRADE RECEIVABLES

	2019 US\$′000	2018 <i>US\$'000</i>
Trade receivables Impairment	37,450 (534)	34,807 (456)
	36,916	34,351

Trade receivables are non-interest-bearing and are generally on 30 to 90 days' terms. They are recognised at their original invoice amounts on initial recognition.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the payment due date and net of loss allowance, is as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Not past due	28,254	27,331
Past due 1–90 days	7,501	5,810
Past due above 90 days	1,161	1,210
	36,916	34,351



## 18. TRADE RECEIVABLES (Continued)

The movements in the loss allowance for impairment of trade receivables are as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
At beginning of year Impairment losses recognised <i>(note 6)</i> Write-off	456 135 (57)	377 79 –
At end of year	534	456

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on the historical loss pattern of the Group. The calculation reflects the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

	Expected credit loss rate	Gross carrying amount US\$'000	Expected credit losses US\$'000
As at 31 December 2019			
Not past due	1.2%	28,597	343
Past due 1–90 days	1.3%	7,599	98
Past due above 90 days	7.4%	1,254	93
	1.4%	37,450	534
As at 31 December 2018			
Not past due	1.3%	27,691	360
Past due 1–90 days	1.3%	5,887	77
Past due above 90 days	1.5%	1,229	19
	1.3%	34,807	456

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# 19. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	2019 US\$'000	2018 <i>US\$'000</i>
Other receivables	292	21
Value-added tax recoverable	215	358
Income tax recoverable	21	3
Prepayments	830	1,050
	1,358	1,432
Non-current portion included in prepayments	150	-
Current portion	1,208	1,432

The financial assets included in the above balances relate to receivables for which there was no recent history of default and past due amounts.

The Group has applied the general approach to provide for expected credit losses for non-trade other receivables under IFRS 9. For certain receivables for which the counterparty failed to make demanded repayment, the Group has made 100% provision ("default receivables"). For other receivables, the balances were settled within 12 months and had no historical default. Except for the above balances, the Group considered the historical loss rate and adjusted for forward-looking macroeconomic data in calculating the expected credit loss rate which was assessed as minimal.



# 20. CASH AND CASH EQUIVALENTS AND PLEDGED DEPOSITS

	2019 US\$'000	2018 <i>US\$'000</i>
Cash and bank balances	28,766	19,854
Less: Pledged deposits:		
Pledged for bank loans	(286)	-
Cash and cash equivalents	28,480	19,854
Denominated in:		
United States dollars ("US\$")	23,805	13,937
Singapore dollars ("S\$")	388	3,736
Euros ("EUR")	912	694
British Pound Sterling ("GBP")	531	244
Brazilian Real ("BRL")	302	221
Chinese Renminbi ("RMB")	329	1,012
Indian Rupee ("INR")	20	10
Hong Kong dollars ("HK\$")	2,479	-
	28,766	19,854

Cash at banks earn interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

The RMB is not freely convertible into other currencies. However, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business. The remittance of funds out of Mainland China is subject to exchange restrictions imposed by the PRC government.

As at 31 December 2019, the Group's pledged deposit amounting to US\$286,000 (2018: Nil) were pledged to secure the bank loans granted to the Group (note 23).



# 21. TRADE PAYABLES

	2019 US\$'000	2018 US\$'000
Trade payables	43,307	42,772

An ageing analysis of the trade payables as at the end of the reporting period, based on the payment due date, is as follows:

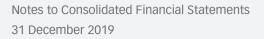
	2019 US\$'000	2018 <i>US\$'000</i>
Not past due Past due 1–90 days	32,111 11,196	31,903 10,869
	43,307	42,772

The trade payables are non-interest-bearing and are normally settled on 90-day terms.

# 22. OTHER PAYABLES AND ACCRUALS

	2019 US\$'000	2018 US\$'000
Other payables	51	122
Withholding tax payables	134	619
Accruals	2,804	2,707
Interest payable	59	86
Payroll and welfare accruals	2,266	2,145
	5,314	5,679

Other payables are non-interest-bearing and repayable on demand.



# 23. INTEREST-BEARING BANK BORROWINGS

	As at 31 December 2019		
	Contractual interest rate (%)	Maturity	US\$′000
Current			
Loan from bank – secured	LIBOR+3.0	2020	14,346
Non-current			
Loan from bank – secured	LIBOR+3.0	2021-2023	25,094
			39,440

Contractual		
interest rate (%)	Maturity	US\$'000
LIBOR+3.0	2019	14,382
LIBOR+3.0	2020-2023	27,440
	(%) LIBOR+3.0	(%) LIBOR+3.0 2019

The bank loan of the Group has been presented net of the loan arrangement fee.





# 23. INTEREST-BEARING BANK BORROWINGS (Continued)

	2019 US\$'000	2018 <i>US\$'000</i>
Analysed into:		
Loan from bank repayable:		
Within one year or on demand	14,346	14,382
In the second year	2,346	2,346
In the third to fifth years, inclusive	22,748	25,094
	39,440	41,822

The bank loan was secured by the following:

- (a) Share charge over Home Control Singapore;
- (b) Share pledge over Home Control Europe;
- (c) Share pledge over Premium Home Control Solutions; and
- (d) A minimum bank balance in the amount equivalent to the interest payable for the next six months and the Group's deposits amounting to US\$286,000 (2018: Nil).



# 24. LEASE LIABILITIES

	2019 US\$'000	2018 <i>US\$'000</i>
Current Lease liabilities	386	474
Non-current Lease liabilities	284	595
	670	1,069

The carrying amount of lease liabilities and the movements during the year are as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Carrying amount at 1 January	1,069	1,218
New leases	73	394
Accretion of interest recognised during the year Payments	84 (556)	107 (650)
Carrying amount at 31 December	670	1,069



# 24. LEASE LIABILITIES (Continued)

The amounts recognised in profit or loss in relation to leases are as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Interest on lease liabilities	84	107
Depreciation charge of right-of-use assets	508	593
Expense relating to short-term leases		
(included in cost of sales and administrative expenses)	13	94
Expense relating to leases of low-value assets (included in		
administrative expenses)	8	8
Total amount recognised in profit or loss	613	802

# 25. PROVISIONS

Movements in each class of provision during the year are set out below:

	Long service awards	Restructuring and severance costs	Re- instatement	Total
	US\$'000	US\$'000	US\$'000	US\$'000
At 1 January 2018	518	123	110	751
Additional provision	46	845	106	997
Write-back	-	-	(16)	(16)
Amounts utilised during the year	(101)	(845)	(94)	(1,040)
At 31 December 2018 and				
1 January 2019	463	123	106	692
Additional provision	46	59	-	105
Amounts utilised during the year	(43)	(61)	-	(104)
At 31 December 2019	466	121	106	693



### 25. PROVISIONS (Continued)

	Long service awards US\$'000	Re-structuring and severance costs US\$'000	Re- instatement US\$'000	<b>Total</b> <i>US\$'000</i>
<b>At 31 December 2018</b> Portion classified as current liabilities Non-current portion	- 463	123 _	- 106	123 569
	463	123	106	692
<b>At 31 December 2019</b> Portion classified as current liabilities Non-current portion	- 466	121 -	- 106	121 572
	466	121	106	693

### Long service awards

The provision is mainly attributable to the provision for the long service awards in Home Control Singapore and Omni Brazil, which is awarded to employees whose service periods reach 5, 10 and 15 years. Further details are disclosed in note 26.

### **Restructuring and severance costs**

Restructuring and severance costs include only the direct expenditures arising from the restructuring and severance, which are those that are both: (i) necessarily entailed by the restructuring and severance; and (ii) not associated with the ongoing activities of the entity. Provision for restructuring and severance costs does not include such costs as: retraining or relocating continuing staff; marketing; or investment in new systems and distribution networks.

### **Reinstatement costs**

Provision for reinstatement costs pertains to the costs expected to be incurred to reinstate the office to its original state as stated in the lease agreement.



## 26. LONG SERVICE AWARDS

The cost of long service awards as well as the present value of the long service awards obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining obligations for the long service awards are shown below:

	2019	2018
	%	%
Discount rate	1.78	2.04
Expected rate of future salary increases	3.50	3.50

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the long service awards as at the end of the reporting period, assuming that all other assumptions were held constant:

	Increase/ (decrease) in basis points	2019 Effect on present value of benefit obligation US\$'000	Effect on service cost US\$'000
Discount rate	+25	(7)	(1)
	-25	7	1
Future salary increases	+50	11	2
	–50	(11)	(2)



(1)

1

1

(1)

Notes to Consolidated Financial Statements 31 December 2019

# 2018<br/>Effect on<br/>present value<br/>(decrease) in<br/>basis pointsEffect on<br/>present value<br/>of benefit<br/>US\$'000Effect<br/>Effect<br/>service<br/>US\$'000Discount rate+25<br/>-25(7)<br/>7Future salary increases+50<br/>-5012<br/>(12)

# 26. LONG SERVICE AWARDS (Continued)

The average duration of the long service awards at 31 December 2019 is 9.5 years (2018: 9.6 years).

### 27. DEFERRED TAX

The movements in deferred tax assets and liabilities during the year are as follows:

### Deferred tax assets

	Depreciation US\$'000	Provision US\$'000	<b>Others</b> US\$'000	<b>Total</b> US\$'000
At 1 January 2018	47	446	116	609
Deferred tax charged to				
profit or loss during the year	(47)	(219)	(62)	(328)
At 31 December 2018 and				
1 January 2019	_	227	54	281
Deferred tax credited/(charged) to				
profit or loss during the year	_	(6)	3	(3)
At 31 December 2019	-	221	57	278



# 27. DEFERRED TAX (Continued)

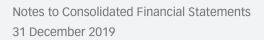
The movements in deferred tax assets and liabilities during the year are as follows: (continued)

### **Deferred tax liabilities**

	Withholding taxes US\$'000	Depreciation US\$'000	Amortisation US\$'000	<b>Total</b> <i>US\$'000</i>
At 1 January 2018 Deferred tax charged/(credited) to	-	_	182	182
profit or loss during the year	-	58	(136)	(78)
At 31 December 2018 and 1 January 2019 Deferred tax charged/(credited) to	_	58	46	104
profit or loss during the year	121	191	(46)	266
At 31 December 2019	121	249	_	370

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 5%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008. Deferred taxes US\$121,000 have been recognised for withholding taxes that would be payable on the unremitted earnings for the years ended 31 December 2019 (2018: Nil).

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.



### 28. SHARE CAPITAL

	2019 US\$′000	2018 <i>US\$'000</i>
Authorised: 5,000,000,000 (2018: 50,000) ordinary shares of US\$0.01 each	50,000	50
Issued and fully paid: 501,633,663 (2018: 101) ordinary shares of US\$0.01 each	5,017	1

A summary of movements in the Company's share capital is as follows:

	Number of shares in issue	Share capital US\$'000
At 1 January 2018, 31 December 2018 and 1 January 2019	101	1
Share subdivision ( <i>note(a</i> ))	9,999	-
Capitalisation issue (note (b))	412,489,900	4,125
Issue of shares for the initial public offering (note (c))	87,500,000	875
Exercise of share options (note (d))	1,633,663	16
At 31 December 2019	501,633,663	5,017

Notes:

- (a) Pursuant to a shareholder's resolution passed on 14 October 2019, the authorised share capital of the Company was conditionally changed from US\$50,000 divided into 50,000 shares of a par value of US\$1.00 each to US\$50,000,000 divided into 5,000,000,000 shares of a par value of US\$0.01 each by: subdivision of each issued and unissued shares of a par value of US\$1.00 each in the authorised share capital of the Company into 100 shares of a par value of US\$0.01 each; and creation of an additional 4,995,000,000 shares of a par value of US\$0.01 each ranking pari passu in all respects with the existing shares in the Company. As a result of the share subdivision, the issued share capital of the Company was 10,100 shares of a par value of US\$0.01 each.
- (b) 412,489,900 shares were allotted and issued to the shareholders of the Company, credited as fully paid at par value, immediately preceding the listing date on 14 November 2019 to the shareholders by way of capitalisation of the sum of US\$4,124,899 standing to the credit of the share premium account of the Company.
- (c) In connection with the Company's initial public offering, 87,500,000 ordinary shares of US\$0.01 each were issued at a price of HK\$1.02 per share for a total cash consideration, before expenses, of approximately HK\$89,250,000 (equivalent to approximately US\$11,401,147). Dealings in these shares on the Stock Exchange commenced on 14 November 2019.
- (d) On 23 December 2019, the subscription rights attaching to 1,633,663 share options were exercised at the subscription price of US\$0.0877 per share (note 29), resulting in the issue of 1,633,663 shares for a total cash consideration, before expenses, of US\$143,272.



### 29. SHARE OPTION SCHEME

Under the share option scheme (the "Scheme"), share options are granted to senior executives for the purpose of attracting and retaining employees, officers and directors and providing additional incentives to them. The options vest upon meeting certain key performance index and subject to board's discretion. The contractual life of each option granted is 7 years. There are no cash settlement alternatives.

There has been no cancellation or modification of the share options plan during the year.

The following share options were outstanding under the Scheme during the year.

	20 Weighted average exercise price US\$ per share	19 Number of options	201 Weighted average exercise price US\$ per share	8 Number of options
At 1 January Share subdivision Capitalisation issue Exercised during the year	358,268 0.0877 0.0877 0.0877	10 990 40,840,584 (1,633,663)	358,268 _ _ _	10 _ _ _
At 31 December	0.0877	39,207,921	358,268	10

The weighted average share price at the date of exercise for share options exercised during the year was US\$0.0877 per share (2018: No share options were exercised).



# 29. SHARE OPTION SCHEME (Continued)

The exercise prices and exercise periods of the share options outstanding as at the end of the reporting period are as follows:

20	1	9
~ ~		-

Number of options	Exercise price US\$ per share	Exercise period
8,168,317	0.0877	31-12-15 to 1-5–22
6,534,653	0.0877	31-12-16 to 1-5–22
8,168,317	0.0877	31-12-17 to 1-5–22
8,168,317	0.0877	31-12-18 to 1-5–22
8,168,317	0.0877	31-12-19 to 1-5–22
39,207,921		

### 2018

Number of options	Exercise price US\$ per share	Exercise period
2	358,268	31-12-15 to 1-5-22
2	358,268	31-12-16 to 1-5-22
2	358,268	31-12-17 to 1-5-22
2	358,268	31-12-18 to 1-5-22
2	358,268	31-12-19 to 1-5-22
10		

The fair value of the share options granted on 1 May 2015 was US\$591,000, of which the Group recognised share option expense of US\$31,000 (2018: US\$60,000) during the year.



### 29. SHARE OPTION SCHEME (Continued)

The fair value of equity-settled share options granted was estimated as at the date of grant in prior years using a binominal model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

Expected volatility (%)	41.91-43.29
Risk-free interest rate (% p.a.)	1.84-2.09
Expected life of option (years)	7

The expected life of the share options is not necessarily indicative of exercise patterns that may occur. Management has retrieved a historical share price of a comparable listed company as a proxy for the Company to calculate the expected volatility, which is assumed to be indicative of future trends, but may not necessarily be the actual outcome.

No other feature of the options granted was incorporated into the measurement of fair value.

The 1,633,663 share options exercised during the year resulted in the issue of 1,633,663 ordinary shares of the Company and new share capital of US\$16,000 as further detailed in note 28 to the financial statements.

At the end of the reporting period, the Company had 39,207,921 share options outstanding under the Scheme. The exercise in full of the outstanding share options would, under the present capital structure of the Company, result in the issue of 39,207,921 additional ordinary shares of the Company and additional share capital of US\$392,000 (before issue expenses).

At the date of approval of these financial statements, the Company had 39,207,921 share options outstanding under the Scheme, which represented approximately 7.8% of the Company's shares in issue as at that date.

### 30. RESERVES

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity of the financial statements.

### **Exchange fluctuation reserve**

The exchange fluctuation reserve is used to record exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from the Group's presentation currency.

### 30. RESERVES (Continued)

### **Statutory reserve fund**

In accordance with the relevant PRC regulations applicable to wholly-foreign-owned companies, certain entities within the Group are required to allocate a certain portion (not less than 10%), as determined by their boards of directors, of their profit after tax in accordance with PRC GAAP to the statutory reserve fund (the "SRF") until such reserve reaches 50% of the registered capital.

The SRF is non-distributable other than in the event of liquidation and, subject to certain restrictions set out in the relevant PRC regulations, can be used to offset accumulated losses or be capitalised as issued capital. However, the balance of the SRF must be maintained at a minimum of 25% of the capital after such usages.

### 31. RELATED PARTY TRANSACTIONS

(a) In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the year:

	2019 US\$'000	2018 <i>US\$'000</i>
Interest expenses payable/paid to		
an intermediate holding company	-	197
Listing expenses payable/paid by a related party	3,620	-

### (b) Compensation of key management personnel of the Group:

	2019 US\$'000	2018 <i>US\$'000</i>
Short-term employee benefits	1,331	1,342
Pension scheme contributions	125	109
Equity-settled share option expense	1	2
Total compensation paid to key management personnel	1,457	1,453

Further details of directors' and the chief executive's remuneration are included in note 8.



# 32. NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS

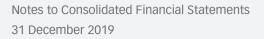
### (a) Major non-cash transactions

The Group recorded contribution by a related party of US\$3,620,000 as at 31 December 2019 for payments of listing expenses incurred by the Group during the year.

## (b) Changes in liabilities arising from financing activities

	Loan from an intermediate			
	holding		Lease	
	company	Bank loans	liabilities	Total
	US\$'000	US\$'000	US\$'000	US\$'000
At 1 January 2018	2,267	28,560	1,218	32,045
Changes from financing cash flows				
<ul> <li>Proceeds from interest-bearing bank</li> </ul>				
and other borrowings	6,000	15,000	-	21,000
<ul> <li>Repayment of interest-bearing bank and</li> </ul>				
other borrowings	(8,000)	-	-	(8,000)
<ul> <li>Repayment of lease obligations</li> </ul>	-	-	(543)	(543)
<ul> <li>Interest portion of lease liabilities</li> </ul>	-	-	(107)	(107)
– Loan arrangement fee paid	-	(3,268)	-	(3,268)
– Interest paid	(464)	(2,085)	-	(2,549)
Additions	-	-	394	394
Accretion of interests*	197	2,121	107	2,425
Amortisation of a loan arrangement fee	-	414	-	414
Write-off a loan arrangement fee	-	1,080	-	1,080
At 31 December 2018 and 1 January 2019 Changes from financing cash flows	-	41,822	1,069	42,891
<ul> <li>Repayment of interest-bearing bank and</li> </ul>				
other borrowings	-	(3,000)	-	(3,000)
<ul> <li>Repayment of lease obligations</li> </ul>	-	-	(472)	(472)
<ul> <li>Interest portion of lease liabilities</li> </ul>	-	-	(84)	(84)
– Interest paid	-	(2,512)	-	(2,512)
Additions	-	-	73	73
Accretion of interests*	-	2,476	84	2,560
Amortisation of a loan arrangement fee	-	654	-	654
At 31 December 2019	-	39,440	670	40,110

\* The loan interest payable of US\$59,000 (2018: US\$86,000) for the year is classified under other payables and accruals.



## 32. NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

### (c) Total cash outflow for leases

The total cash outflow for leases included in the statement of cash flows is as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
With operating activities With financing activities	21 556	102 650
	577	752

### 33. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

	Financial assets at amortised cost		
	2019	2018	
	US\$'000	US\$'000	
Financial assets			
Trade receivables	36,916	34,351	
Financial assets included in prepayments, other receivables and			
other assets	292	21	
Cash and cash equivalents	28,766	19,854	
Other investments	4,854	-	
	70,828	54,226	



# 33. FINANCIAL INSTRUMENTS BY CATEGORY (Continued)

		Financial liabilities at amortised cost	
	2019	2018	
	US\$'000	US\$'000	
Financial liabilities			
Trade payables	43,307	42,772	
Financial liabilities included in other payables and accruals	2,914	2,915	
Interest-bearing bank and other borrowings	39,440	41,822	
Lease liabilities	670	1,069	
	86,331	88,578	

## 34. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

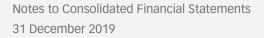
Management has determined that the carrying amounts of cash and cash equivalents, trade receivables, financial assets included in prepayments, other receivables, other assets, trade payables, financial liabilities included in other payables and accruals, current portion of interest-bearing bank and other borrowings, reasonably approximate to their fair values because these financial instruments are mostly short term in nature. The carrying amounts of long term interest-bearing loans and borrowings, which incur interest at floating interest rates, also approximate to their fair values as the interest rate is periodically adjusted to the market rate.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

## 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise interest-bearing bank and other borrowings and cash and cash equivalents. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, credit risk, liquidity risk and foreign currency risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below. It is, and has been throughout the current and previous financial year, the Group's policy that no trading in derivatives for speculative purposes shall be undertaken.



### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

The following sections provide details regarding the Group's exposure to the abovementioned financial risks and the objectives, policies and processes for the Group of these risks.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks.

### (a) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's interest-bearing bank and other borrowings with floating interest rates.

The Group's policy is to manage interest cost using a mix of fixed and floating rate debts.

The following table demonstrates the sensitivity to a reasonably possible change in the interest rate, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowings) and the Group's equity.

	Increase/ (decrease) in basis points	Increase/ (decrease) in profit before tax US\$'000	Increase/ (decrease) in equity US\$'000
31 December 2018			
US\$	50	(209)	(209)
US\$	(50)	209	209
31 December 2019			
US\$	50	(197)	(197)
US\$	(50)	197	197



# 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### (b) Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

The credit risk of the Group's other financial assets, which comprise cash and cash equivalents and other receivables, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral. Concentrations of credit risk are managed by customer/counterparty and by geographical region. There are no significant concentrations of credit risk within the Group as the customer bases of the Group's trade receivables are widely dispersed in different sectors and industries.

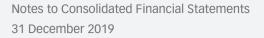
Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables and other receivables are disclosed in notes 18 and 19 to the financial statements.

### Credit risk concentration profile

The Group determines concentrations of credit risk by monitoring the region profile of its trade receivables on an on-going basis. The credit risk concentration profile of the Group's trade receivables at the end of the reporting period is as follows:

	201	9	2018	3
	US\$'000	% of total	US\$'000	% of total
By region:				
North America	13,184	38.4	10,805	29.3
Europe	6,300	18.3	5,383	14.6
Asia	9,696	28.2	15,809	42.8
Latin America	5,171	15.1	4,919	13.3
	34,351	100.0	36,916	100.0

For the year ended 31 December 2019, approximately 34% (2018: 37%) of the Group's total revenue was derived from the major customers. At the end of the reporting period, approximately 17% (2018: 33%) of the trade receivable balance of the Group is due from the major customers.



### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### (c) Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of interest-bearing bank and other borrowings to meet its working capital requirements.

The maturity profile of the Group's financial liabilities as at the end of the year, based on the contractual undiscounted payments, is as follows:

### Analysis of financial instruments by remaining contractual maturities

The maturity profile of the Group's financial liabilities at the end of the reporting period, based on contractual undiscounted repayment, is as follows:

			2019		
	On demand US\$'000	Less than 3 months US\$'000	3 to less than 12 months US\$'000	1 to 5 years US\$'000	Total US\$'000
Trade payables	-	43,307	-	-	43,307
Financial liabilities included in					
other payables and accruals	2,914	-	-	-	2,914
Interest-bearing bank and					
other borrowings	-	-	15,078	30,532	45,610
Lease liabilities	-	149	279	308	736
Total undiscounted					
financial liabilities	2,914	43,456	15,357	30,840	92,567



# 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### (c) Liquidity risk (Continued)

Analysis of financial instruments by remaining contractual maturities (Continued)

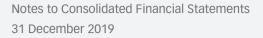
			2018		
			3 to		
	On	Less than	less than	1 to 5	
	demand	3 months	12 months	years	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Trade payables	_	42,772	_	_	42,772
Financial liabilities included in					
other payables and accruals	2,915	-	-	-	2,915
Interest-bearing bank and					
other borrowings	-	-	15,250	36,677	51,927
Lease liabilities	-	139	403	630	1,172
Total undiscounted					
financial liabilities	2,915	42,911	15,653	37,307	98,786

### (d) Foreign currency risk

The Group has transactional currency exposures. Such exposures arise from sales or purchases by operating units in currencies other than the units' functional currencies. During the year, approximately 3.9% (2018: 4.1%) of the Group's sales were denominated in currencies other than the functional currencies of the operating units making the sale, whilst approximately 0.3% (2018: 0.3%) of purchases were denominated in other than the functional currencies of the unit, respectively. The Group's trade receivable and trade payable balances at the end of the reporting period have similar exposures. As at 31 December 2019, the Group had no outstanding foreign currency forward exchange contract (2018: Nil).

At present, the Group does not intend to seek to hedge its exposure to foreign exchange fluctuations. However, management constantly monitors the economic situation and the Group's foreign exchange risk profile and will consider appropriate hedging measures in the future should the need arise.

The Group also holds cash and short-term deposits denominated in foreign currencies for working capital purposes.



# 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### (d) Foreign currency risk (Continued)

### Sensitivity analysis for foreign currency risk

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the S\$, GBP and EUR exchange rates against US\$ for the monetary assets and liabilities, with all other variables held constant, of the Group's profit before tax.

	Increase/ (decrease) in US\$ rate %	Increase/ (decrease) in profit before tax US\$'000
2019		
If the US\$ weakens against the S\$	10	36
If the US\$ strengthens against the S\$	10	(36)
If the US\$ weakens against the GBP	10	91
If the US\$ strengthens against the GBP	10	(91)
If the US\$ weakens against the EUR	10	31
If the US\$ strengthens against the EUR	10	(31)
<b>2018</b> If the US\$ weakens against the S\$ If the US\$ strengthens against the S\$	10 10	372 (372)
		(0, 2)
If the US\$ weakens against the EUR	10	94
If the US\$ strengthens against the EUR	10	(94)



### 36. CAPITAL MANAGEMENT

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the financial years.

The Group's capital includes equity attributable to owners of the parent. The Group monitors capital using a gearing ratio, which is debt divided by the adjusted total assets. Debt includes interest-bearing bank and other borrowings. Adjusted total assets excludes goodwill. The gearing ratios as at 31 December 2018 and 2019 are as follows:

	2019 US\$'000	2018 <i>US\$'000</i>
Total interest-bearing bank and other borrowings <i>(note 23)</i> Total assets excluding goodwill	39,440 99,253	41,822 84,419
	39.74%	49.54%

### 37. EVENTS AFTER THE REPORTING PERIOD

At present, the Group expects the COVID-19 outbreak to have limited impact on its business. However, it is difficult to estimate the full impact in the coming months given the dynamic nature of these circumstances. The Group will keep continuous attention on the situation of the COVID-19, assess and react actively to its impacts.



# 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2019 US\$'000	2018 US\$´000
Non-current assets		
Investments in subsidiaries	32,391	32,391
Other investments	4,854	-
Total non-current assets	37,245	32,391
Current assets		
Prepayments, other receivables and other assets	136	6,622
Pledged deposits	286	-
Cash and cash equivalents	3,978	2,659
Total current assets	4,400	9,281
Current liabilities		
Other payables and accruals	902	7,121
Total current liabilities	902	7,121
Net current assets	3,498	2,160
Total assets less current liabilities	40,743	34,551
Non-current liabilities		
Interest-bearing bank and other borrowings	27,000	30,000
Total non-current liabilities	27,000	30,000
Net assets	13,743	4,551
Equity		
Share capital	5,017	1
Reserves (note)	8,726	4,550
Total equity	13,743	4,551



# 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (continued)

Note:

A summary of the Company's reserves is as follows:

	Share premium	Accumulated losses	Employee share option reserve	Capital reserve	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Balance at 1 January 2018	9,224	-	500	-	9,724
Total comprehensive income for the year	_	471	_	_	471
Dividends distribution	(5,234)	(471)	_	_	(5,705)
Equity-settled share option arrangements	-	-	60	-	60
At 31 December 2018 and 1 January 2019	3,990	-	560	-	4,550
Total comprehensive income for the year	_	(5,037)	_	-	(5,037)
Capitalisation issue of shares	(4,125)	-	-	-	(4,125)
Issue of shares for the initial public offering	10,526	-	-	-	10,526
Share issue expenses	(966)	-	-	-	(966)
Contribution by a related party	-	-	-	3,620	3,620
Equity-settled share option arrangements	-	-	31	-	31
Exercise of share options	148	-	(21)	-	127
At 31 December 2019	9,573	(5,037)	570	3,620	8,726

The share option reserve comprises the fair value of share options granted which are yet to be exercised, as further explained in the accounting policy for share-based payments in note 2.3 to the financial statements. The amount will either be transferred to share premium account when the related options are exercised, or be transferred to accumulated losses should the related options expire or be forfeited.

The capital reserve represents contribution by a related party for payments of listing expenses incurred by the Group.

## 39. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 20 March 2020.